

August 29, 2023

# Latest Updates in the Sage Intacct 2023 Release 3



WELCOME

# Today's Presenters



**Jeremy Anderson**

Senior Consultant, Managed  
Services

Industry Experience: 6 years



**Jessica Werts**

Senior Consultant, Managed  
Services

Industry Experience: 6 years



**Sam Narlock**

Senior Consultant, will be on  
today's presentation to answer  
any questions



**Saher Ahmed**

Senior Manager, will be on today's  
presentation to answer any  
questions

## KNOWLEDGE

# Learning Objectives



**Review the new functionalities of the latest release**



**Explain the enhanced user experience and navigation to increase adoption**



**Determine key improvements that can help you maximize your solution's potential**

## CPE Information

Recommended CPE: 1

Delivery Method: Group  
Internet Based

Field of Study: Computer  
Software & Applications

Program Level: Basic

Advanced Preparation: None

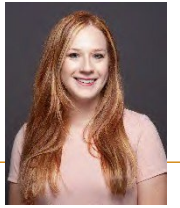
Prerequisite: None

Exploring New Areas

# Agenda

Company & Administration	Accounts Payable	Projects	Accounts Receivable	Sage Intacct Planning	Cash Management	Consolidation
Healthcare & Nonprofit	Contracts	Sage Intacct Advanced CRM	Help & Training	Dashboards	General Ledger	Inventory Control
Sage Intacct Mateo	User Experience	Purchasing	Sage Intacct Real Estate	Time & Expense	Web Services	

# Company and Administration



## COMPANY & ADMINISTRATION

# Enhancements

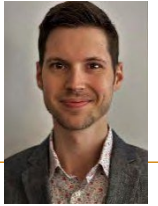
### Data Delivery Service

- Additional Subscription
- Configure the number of decimal places for increased accuracy

### Email Delivery and Insights

- Early Adopter Program – contact your Client Manager if interested
- Supports DKIM Authentication
- Detail visibility into the delivery status of emails

# Accounts Payable



## ACCOUNTS PAYABLE

# New feature: Vendor approvals



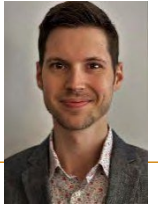
**Note!** This Idea came from the Intacct Community!

- Widely available!
- Manage the **vendor approval** process directly within Sage Intacct
- Users with proper permissions can access the approval page

The screenshot shows the 'Approve vendors' page in Sage Intacct. At the top, there's a navigation bar with a star icon, a home icon, and the text 'Accounts Payable'. Below this, the title 'Approve vendors' is displayed on the left, and three buttons ('Approve', 'Decline', 'Done') are on the right. Under the title, there are filters: 'All' (with a dropdown arrow), 'Manage views' (with a dropdown arrow), and a checkbox for 'Include private'. The main content is a table with the following columns: 'Select', 'Vendor ID', 'Vendor name', 'When modified', 'When created', 'Modified by', and 'State'. The table contains two data rows, both with a 'Submitted' state.

Select	Vendor ID	Vendor name	When modified	When created	Modified by	State
<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="checkbox"/> <a href="#">View</a> <a href="#">Approve</a> <a href="#">Decline</a>	V-000138	New Vendor Example I	08/04/23 08:08:08	08/04/23 08:08:08	salam	Submitted
<input type="checkbox"/> <a href="#">View</a> <a href="#">Approve</a> <a href="#">Decline</a>	V-000139	New Vendor Example II	08/04/23 08:08:30	08/04/23 08:08:30	salam	Submitted






## ACCOUNTS PAYABLE

# New feature: Vendor approvals



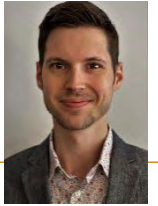
**Note!** This Idea came from the Intacct Community!

- Improved **security** around new vendor creations with limitations on adding transactions until approved
- View audit trail of approval history

 **Bill**

This vendor is in the submitted state. You cannot post the transaction until the vendor is approved.

Date *	08/04/23	GL posting date	08/04/23
Vendor *	V-000138--New Vendor Example I	Pay to	New Vendor Example I(VV-000138)
<a href="#">Populate from last bill</a>			



## ACCOUNTS PAYABLE

# AP Automation – Extended access



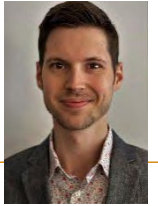
Extended for more companies to enroll



Entity/Department restricted users can upload bills from the bill list

Entity restricted users can upload at entity level in which they have access to

Department restricted users can upload at top-level or entity level



## ACCOUNTS PAYABLE

# Additional features

- Drill down to invoice details from bill back bills
  - Available for companies using inter-entity bill back
  - Drill into invoice details directly from the bill created with billback

★ 🏠 Accounts Payable

Bill INV0043

Date  
03/02/2023

Vendor  
V0004--RWS Commercial

Bill number  
INV0043

Term  
Net 30

Due date  
04/01/2023

Bill back template  
Test1

Invoice -- INV0043

Transaction Posting details

Bear Canyon Restaurant (C0001)

Customer balance: 58,757.11 USD

Invoice date	Due date	Overdue	Invoice total	Amount paid
03/02/2023	04/01/2023		5,000.00 USD	0.00 USD

Date  
03/02/2023

Customer  
C0001--Bear Canyon Restaurant

GL posting date  
03/02/2023

Bill to  
Diego Mora

Ship to  
Diego Mora

Recommended to pay on  
--

Payment priority  
Normal

Attachment  
--

☐ Place this bill on hold

Invoice number  
INV0043

# Projects



## PROJECTS

# Project Budget available on Summary



**Note!** This Idea came from the Intacct Community!

- Create a budget in Budget Repository
- Projects Configuration
  - Show budget and budget difference columns

Project information

Save

Gantt chart

Project

Additional info

Resources and pricing

Project summary

Invoice options

Tasks

The system cannot complete your summary calculations because not all of the account groups have been configured. Go to the [Projects configuration page](#) to configure all of your account groups.

Project info

Project ID

11394

Project name

Keep This one is original

Parent project ID

—

Financial summary

Financial summary GL budget

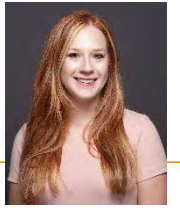
Account group for budget

ProjectSummaryGL

Labor\_BudgetGL

Entity ID	Entity name	Deferred Revenue Liabilities	All Payables	Project Labor	Labor_BudgetGL	Employee Expenses	LaborAccountAndGroup	Gross profit	Retained Earnings	Budget	Budget difference	
1	1	United States of America	0.00	5,044.40	400.00	400.00	0.00	-400.00	0.00	0.00	779.88	379.88
2	2	India	0.00	100.00	0.00	0.00	0.00	0.00	0.00	0.00	1,056.00	1,056.00
3	3	United Kingdom	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	398.00	398.00
4	7	Canada	0.00	100.00	0.00	0.00	0.00	0.00	0.00	0.00	—	—
5	—	Not specified	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,200.00	1,200.00
Total			0.00	5,244.40	400.00	400.00	0.00	-400.00	0.00	0.00	3,431.88	3,031.88

# Accounts Receivable



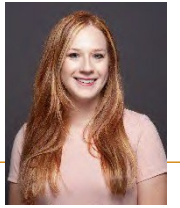
## ACCOUNTS RECEIVABLE

# Early Adopter – Single Payments for Multiple Customers

- Receive a **single** payment that should be applied to **multiple** customer invoices
- Use Case Examples
  - Insurance payments for multiple patients
  - School receipts for multiple students

The screenshot shows the 'Accounts Receivable' section with the 'Receive payment' form. A dropdown menu for 'Apply payment to' is open, displaying four options: 'Multiple customers' invoices', 'One customer's invoice', 'Parent and child customer invoices', and 'Multiple customers' invoices' (which is highlighted in blue). To the right of the dropdown are input fields for 'Customer', 'Check no.', and 'Base currency' (set to USD). A 'Show invoices' button is located at the bottom left of the form.

*Contact your Client Manager, if you are interested in being an Early Adopter*



## ACCOUNTS RECEIVABLE

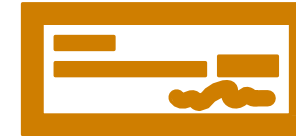
# Other AR Updates



### **Document Sequencing available for payments**

Generate auto-numbering for payments

Similar to standard setup for customers and invoices



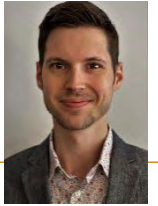
### **Multi-Currency Payment Application**

Pay from the Invoices List

Standard for environments not using Multi-Currency



# Sage Intacct Planning



## SAGE INTACCT PLANNING

# Recent updates

- When duplicating or saving a budget, you can do the following:
  - Duplicate or save working budget only
  - Select specific versions to include
  - Include all versions

Save as file

Select versions to save:

☐ Save working budget only (recommended)

☒ Save additional versions (**Note:** saving unnecessary versions could affect overall performance)

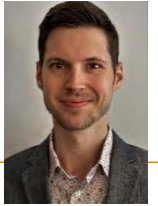
Display: ☒ Snapshot ☒ Forecast ☒ Base budget

<input type="checkbox"/>	VERSION	TYPE	DATE	COMMENTS	CREATED BY
<input type="checkbox"/>	Auto save	Snapshot	Jun 8, 2023, 13:42		Lisa Jones
<input checked="" type="checkbox"/>	Auto save	Snapshot	Jun 8, 2023, 13:42	This is a snapshot	Lisa Jones
<input type="checkbox"/>	Auto save	Base budget	Mar 30, 2023, 10:37		Lisa Jones
<input checked="" type="checkbox"/>	Auto save	Forecast	Mar 9, 2023, 15:40	This is a forecast	Lisa Jones
<input type="checkbox"/>	Before upgrade	Snapshot	Oct 8, 2018, 10:46		Auto save

Cancel Save as file

*Contact your Client Manager, if you are interested in learning more*

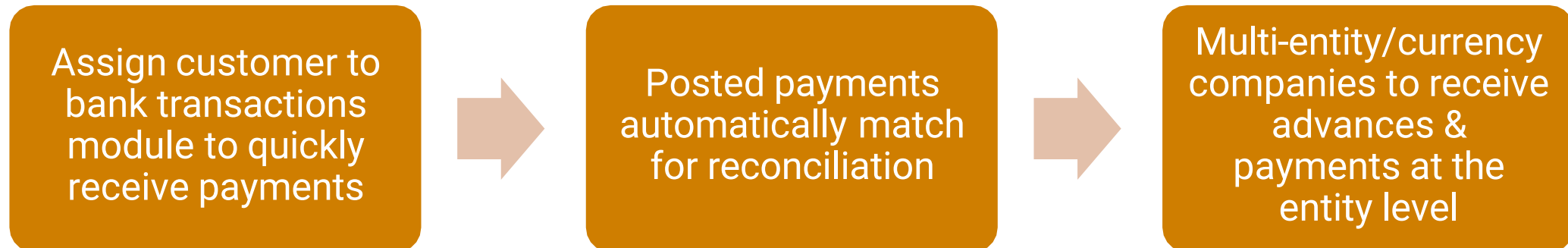
# Cash Management



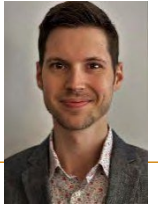
## CASH MANAGEMENT

# Early Adopter – Bank transaction assistant

Streamline and improve the process of receiving **payments** and **reconciling** your accounts



*Contact your Client Manager, if you are interested in learning more*



## CASH MANAGEMENT

# Early Adopter – Bank transaction assistant

- Receive a payment by assigning a customer to bank transactions. This can be automated with an assignment rule
- With an assigned customer, you may receive a payment in bulk. When no invoice is available, you can create an advance

**Bank transactions**

Cash in ▾ Manage views ▾ Advanced filters Clear all filters

Assign to customer Receive payments Ignore Stop ignoring

Select	Transaction ID	Posting date	Bank name	Customer ID	Customer name	Description
<a href="#">View</a>	192					
<a href="#">View</a>	197					
<a href="#">View</a>	195					
<a href="#">View</a>	169					
<a href="#">View</a>	201					
<a href="#">View</a>	201					
<a href="#">View</a>	199					
<a href="#">View</a>	197					
<a href="#">View</a>	195					
<a href="#">View</a>	183					
<a href="#">View</a>	191					
<a href="#">View</a>	182					
<a href="#">View</a>	187					
<a href="#">View</a>	193					

**Receive payment from bank transactions**

Payment application method: Oldest invoice first

Payment memo:

Payment method: Check

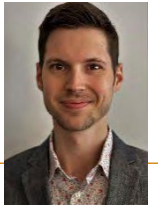
Advance template:

☐ Create advances for transactions with no invoice

**Bank transactions**

Bank txn ID	Posting date	Customer	Description	Amount	Apply to	Pending txn
189	06/22/2023	C0002--Blue River Cruises	C115 C115	10,561.49	INV0022	Payment

*Contact your Client Manager, if you are interested in learning more*



## CASH MANAGEMENT

# Recent updates

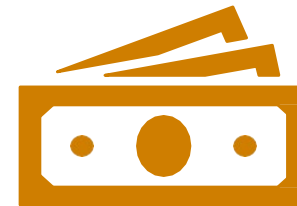


### **Early Adopter – New robust bank transaction import experience**

Centralized location for importing all transactions

More formats supported

Added permissions & controls on who can imports transactions



### **UK bank file supports EUR currency payments**

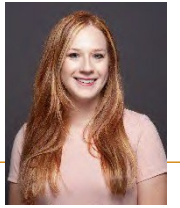
Previously UK bank files only supported payments in GBP currency

Set the payment currency for each UK vendor

Pay vendors with SEPA bank file format

*Contact your Client Manager, if you are interested in learning more*

# Consolidation

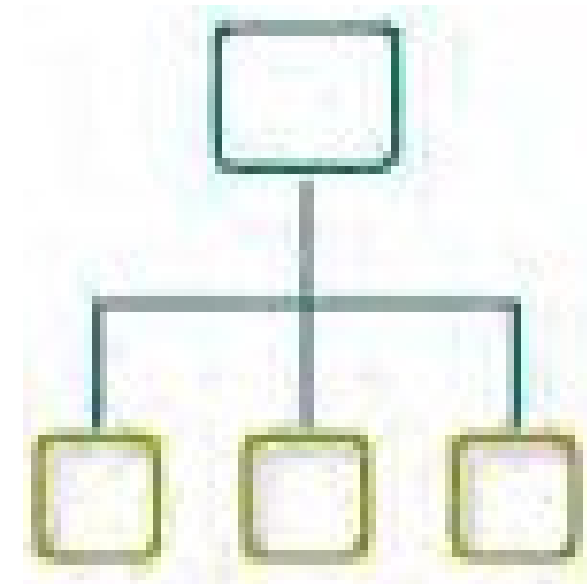


## CONSOLIDATIONS

# Early Adopter – Advanced Ownership Cons.

Partial ownership through tiered consolidation

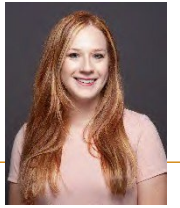
- Create an **ownership structure** with the entities you want to consolidate.
- Enter the percentage of **ownership** for the relevant entities.
- Select the **consolidation method** you want to use.
- Run the consolidation and view the **status** of the consolidation.



*Contact your Client Manager, if you are interested in being an Early Adopter*



# Healthcare & Nonprofit

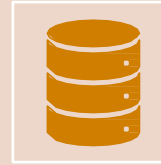


HEALTHCARE & NONPROFIT

# EMR Connect



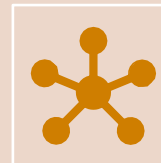
Map from Electronic Medical Records system into Intacct



Schedule automatic data imports

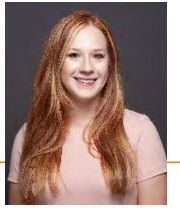


Use of financial, clinical, and statistical data for comprehensive reporting



Availability to connect to more than one EMR system

*Contact your Client Manager if you are interested in this additional subscription*



NONPROFIT

# FACTS Integration

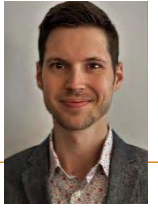
Focus on educating students by streamlining financial processes

- Instantaneous understanding of your data for informed decision-making
- Seamless access to your data from anywhere and at any time
- Greater Operational Efficiency



*Contact your Client Manager, if you are interested in learning more*

# Contracts



**Note!** This  
Idea came  
from the  
Intacct  
Community!

## CONTRACTS

# Recognize sales revenue on contract line invoice

Use the fair value price effective as of the  
Contract line start date

☒ Event-based recognition ?

☒ Enable deferred revenue for time and materials projects ?

☒ Enable revenue recognition on invoice ?

Expense recognition

☒ Standard expense recognition

☐ No expense recognition

**Contract line 1 of CON-210**

Price list details  
Flat amount: 10, Rate 3 per 1000; Quantity less included units 5000

[View schedule](#)

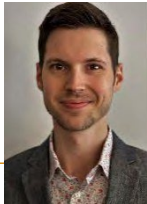
Revenue

☒ Recognize revenue on invoice ?

ASC-606 status  
In progress

ASC-606 template  
[Recognize on invoice](#)

- New fields and elements available to support recognizing revenue when the contract is invoiced
- Eliminate to need to run recognition for invoices
- Displays a Recognize on invoice checkbox on the contract line
- New “Recognize on invoice” revenue templates



**Note!** This Idea came from the Intacct Community!

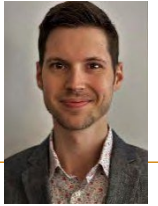
CONTRACTS

# Recognize sales revenue on contract line invoice

- When Recognize revenue on invoice is set to true, Journal Balances **only** displays Revenue. Will **not** display deferred revenue lines

Contract line   Renewal   Expenses <u>Journal balances</u> Transaction history   Accounts and journals				
As of date		How to reconcile a contract ?		
<input type="text"/>				
<button>Refresh</button>				
▼ ASC-606		About journal balances ?		
		Unbilled	Billed	Paid
1	Sales revenue	80.00	10.00	30.00
				Total
				120.00
		Unbilled	Billed	Paid
1	Receivables	80.00	10.00	30.00

# Sage Intacct Advanced CRM



SAGE INTACCT ADVANCED CRM

# CRM Integration updates

New updates include the capability to return field mappings to their default settings

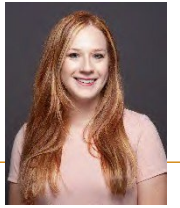
Resetting to the default can be useful to rework your field mapping

Users will be prompted to confirm when resetting all field mappings

Only standard field mappings are returned to default



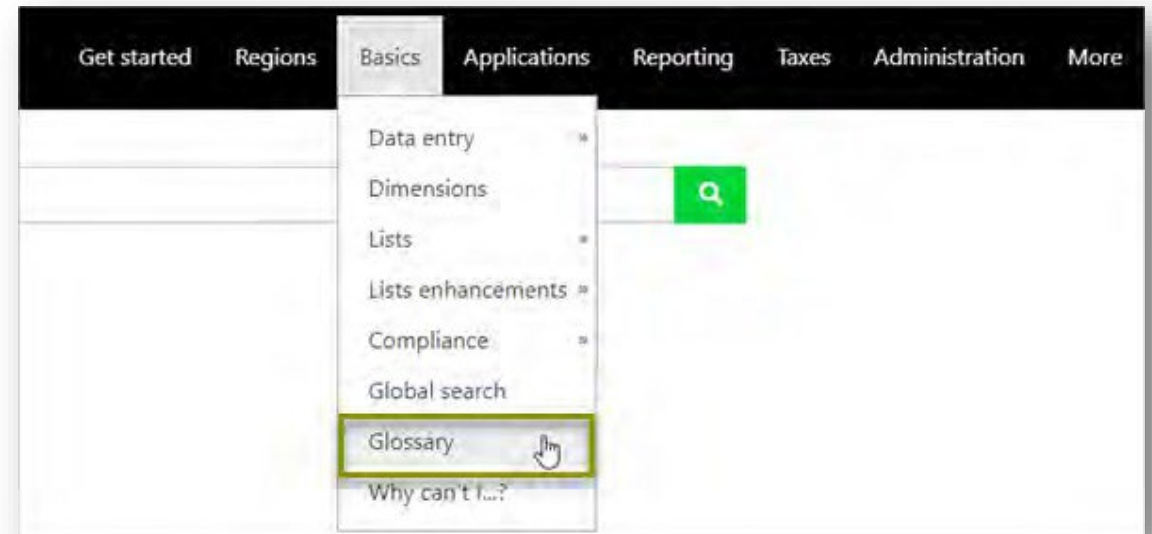
# Help and Training

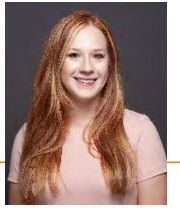


## HELP &amp; TRAINING

# Sage Intacct Glossary

- Help Center
- Under Basics, find Glossary
- Search any key word



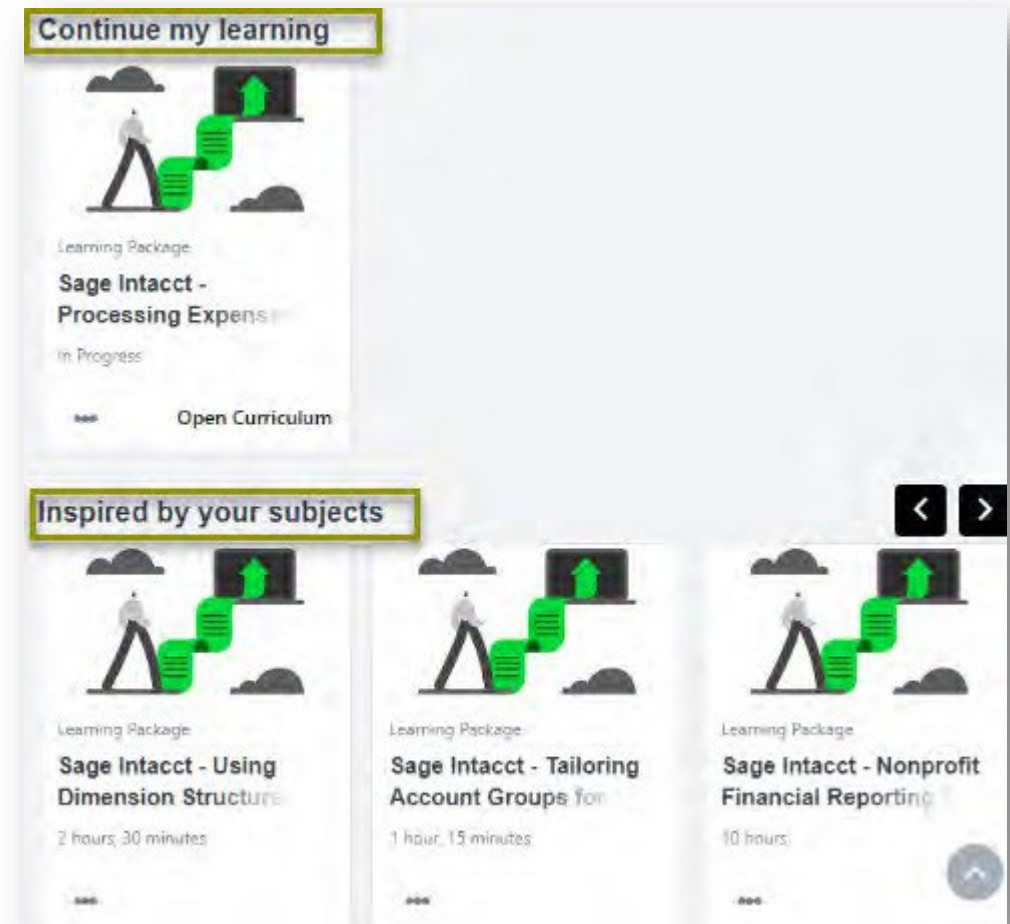


## HELP &amp; TRAINING

# Sage University

## Learner Home Screen

- Pick up where you left off with **Continue My Learning**
- Course **Recommendations** by adding modules of interest



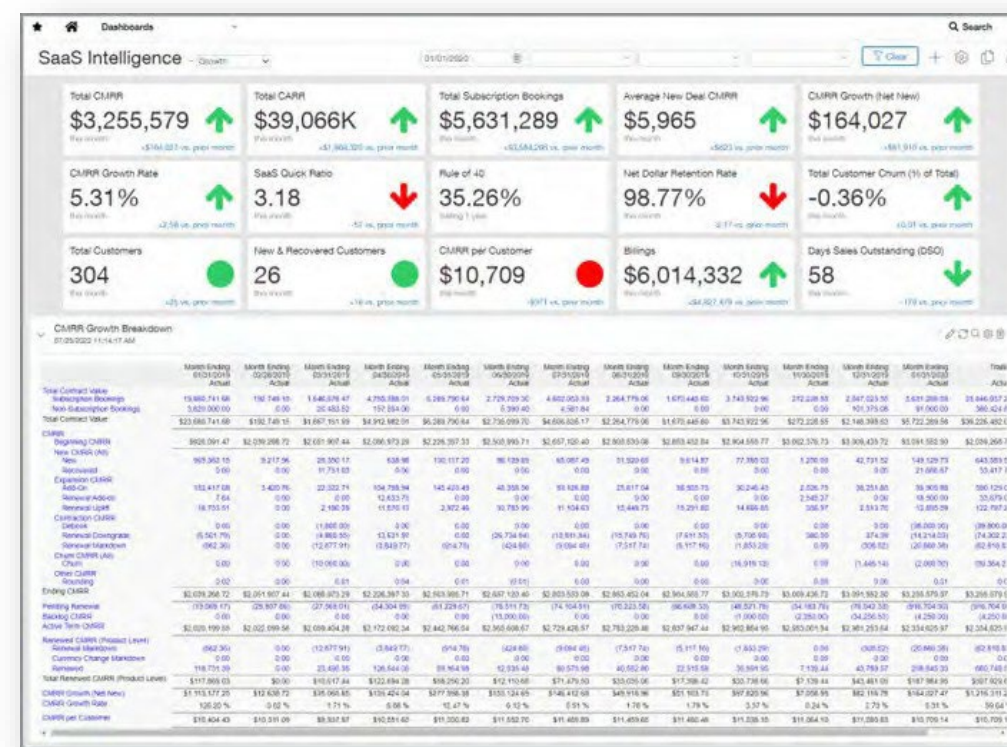
# Dashboards



## DASHBOARDS

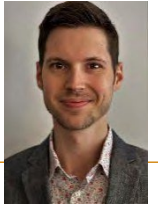
# SaaS Intelligence available in more regions

- Australia, Canada, Ireland, South Africa, and the United Kingdom
- Previously only available in the United States
- SaaS Intelligence includes **seven** dashboards
  - Growth
  - Retention
  - Unit Economics
  - ARR
  - Cash
  - Audit
  - Product



Contact your Client Manager, if you are interested in this additional subscription

# General Ledger

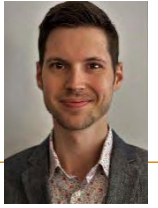


## GENERAL LEDGER

# Restrict GL transaction to the Top or Entity Level

- Built-in option to restrict transaction to entity-level or top level (No Smart Rule required)
- Enable or disable the check-box in the Multi-Entity configuration
- Provide flexibility of where transaction are created
  - General Ledger transaction
  - Subledger transactions

The screenshot shows the 'Entity restrictions' configuration page. It has three checkboxes: 'Restrict access to top level only' (unchecked), 'Restrict General Ledger transactions to the entity level only' (checked), and 'Restrict subledger transactions to the entity level only' (checked). A green box highlights the two checked options. Below this, a red error icon and the word 'Error' are displayed. A 'Go back' link is in the top right. The error message reads: 'Validation error. Your company is configured to prohibit top level General Ledger transactions. Go to the entity level to create this transaction, or configure your company to allow top level transactions. [Support ID: ZHn6aW02%7EZNUQCWE6BPVPVpVJLHjxwAAABA] #GL-1082'. A 'Show details' link is at the bottom.



**Note!** This  
Idea came  
from the  
Intacct  
Community!

## GENERAL LEDGER

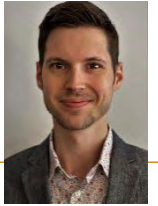
# Exclude adjustments from the Trial Balance report

- Added functionality to **include** or **exclude** adjustments from your Trial Balance report
- Simplify year-end reporting with the click of a button

The screenshot shows a 'Trial balance report' settings window. Under the 'Format' section, there is a checkbox labeled 'Exclude adjustments' which is currently unchecked and highlighted with a green box. Below this, under 'Show zero balance accounts', there are three radio button options: 'All', 'Only with activity', and 'Do not show' (which is selected). At the bottom, under 'Show accounts', there is a radio button option 'Including statistical accounts'.



# Inventory Control

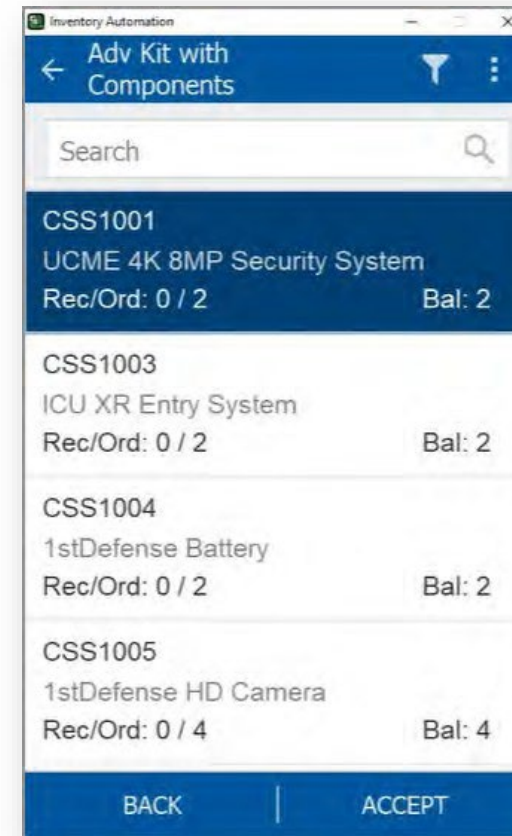


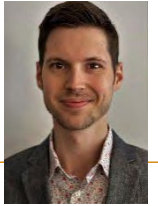
## INVENTORY CONTROL

# Advanced Kit Assembly module

New Kit Assembly module automation to increase efficiency and accuracy

- Prompts you to select correct components and quantities
- Supports finished goods and components tracked by lot number, serial number, or expiration date
- Supports bin location tracking
- Backflush option—components automatically removed from inventory
- Compatible with mobile printing
- Supports the substitution of component items
- Allows finished goods and components to be stored using separate warehouse codes





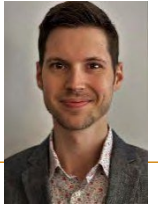
## INVENTORY CONTROL

# Increased prevention of negative inventory

- Added functionality to Turn off negative inventory
- If enabled, users are unable to backdate a transaction if the result would be a negative inventory amount
- Can be found in both Configure Inventory Control and Configure Order Entry

The screenshot displays two configuration panels side-by-side. The top panel, titled 'Inventory Configuration', includes a section for 'Other settings' with a 'Reorder method' dropdown set to 'Reorder point'. Below this, the checkbox 'Turn off negative inventory' is checked and highlighted with a green box, while 'Turn off editing during conversion' is unchecked. The bottom panel, titled 'Order Entry Configuration', includes a section for 'Items' where the 'Kits' checkbox is checked and highlighted with a green box, and 'Turn off negative inventory' is also checked and highlighted with a green box. 'Turn off editing during conversion' is unchecked in this section as well.

# Sage Intacct Mateo



## MATEO

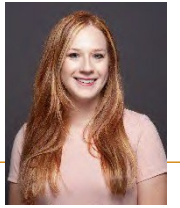
# Sage Intacct Mateo Improvements

- Easier to collect data out of Mateo. Improvements allow for exporting all lists
  - Customer list
  - Vendor list
  - Statement list
  - Savings and loan account lists
- Searching for a record is quicker with filtering capabilities

The screenshot shows a software interface with two main sections. The top section is titled 'Customer \*' and contains a search bar with the text 'Select One' and a magnifying glass icon. Below the search bar, the word 'sacrament' is entered and highlighted with a yellow box. A list of search results is displayed below the search bar, with the first result, 'Blessed Sacrament Parish - Greenfield', highlighted in blue. The other results are 'Blessed Sacrament Parish - Holyoke', 'Blessed Sacrament Parish - Springfield', 'Blessed Sacrament School - Holyoke', and 'Our Lady of the Blessed Sacrament Parish - Westfield'. The bottom section is titled 'Payment Method' and contains a dropdown menu with the text 'Undeposited Funds'.

# #5 Polling Question

# User Experience



## USER EXPERIENCE

# Hide Funds From Entity Navigation

- Requirements
  - Used **Nonprofit** QuickStart Template
  - **Enable** Traditional Fund Accounting
- Review entities to **determine** which are Funds

**Company information**

General information   Security   Accounting   Schedules

**Entity information**

Entity information   Holiday schedules

Entity

ID  
202

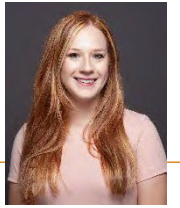
Name \*  
Eastlake

Type  
☒ Entity  
☐ Fund

QuickStart template  
Not For Profit

Accounting practice for funds  
☐ Net asset fund accounting  
☒ Traditional fund accounting





Accounts Payable

Vendors Beta + Create

All ▾

Vendor ID ↑	Vendor Name
INTERNAL	Internal
V100	ABC Office Supplies
V101	Adam & Frost, LLC
V102	Jason's Deli
V103	Franklin Smith, CPA
V104	Holt Consulting
V105	Able Courier
V106	Denforth Centers

INTERNAL -- Internal

Vendor Additional information Contact list Payment info

ID	Last bill created on	Last payment made on
INTERNAL -- Internal	--	--

Vendor

ID ⓘ INTERNAL Status Active

Name Internal ☒ EPLS Verification Region --

☐ One-time use ⓘ

Display hierarchy Filters 2

Configure columns

All Selected

Search

States	\$0	<input type="checkbox"/> Vendor Billing Type
States	\$2	<input type="checkbox"/> Credit Limit
States	\$1	<input type="checkbox"/> Default Bill Payment Date
States	\$0	<input type="checkbox"/> Lead time default (days)
States	\$2	<input type="checkbox"/> Discount (%)
States	\$0	<input type="checkbox"/> Display the term discount on the check stub
States	(\$)	<input type="checkbox"/> Display the vendor-assigned account num...
States	\$0	<input type="checkbox"/> Don't pay
States	\$0	<input checked="" type="checkbox"/> Vendor ID

Sort ascending  
Sort descending  
Freeze  
Unfreeze all  
Text wrapping >

Clip  
Wrap

## USER EXPERIENCE

# List enhancements – Expanded

Expanded to:

- Vendors
- Attachments
- Attachment folders
- Classes
- Departments
- Locations
- Tax details
- Tax schedules
- Tax schedule map



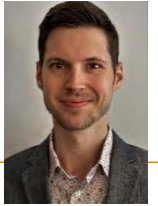
Product area	Change description	Old label	New label
Accounts Receivable	On the Posted payments record, we added and removed some fields.		Customer ID
		Print to PDF - Invoice due date	
Cash Management	We renamed the permission to better reflect the functionality.	Bank transactions for integrations	Bank transactions for API and import
Company	On the My Preferences page, we relabeled a field to be more accurate.	Use the Enter key, not the Tab key, to move between fields	Use the Enter key to move between fields
	We redesigned the Document Sequence Information page so that all of the fields are displayed on the same page.	Status	Sequence status
		Fixed length	Numeric sequence length
General Ledger	We removed the <b>Report type</b> field from the Statistical accounts page.	Report type	

USER EXPERIENCE

Interface label changes

Terminology **changes** the user interface, while the functionality remains **constant**

# Purchasing



## PURCHASING

# Match tolerances

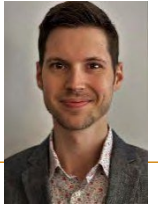
Match tolerance compares the quantity and price between the purchasing transactions to ensure they agree

Take control over your purchasing transaction to ensure the proper amount is paid

Reduces risk of fraud and financial loss

Assists with identifying mistakes on receipts and vendor invoices

Prevents reimbursement of unauthorized transactions



## PURCHASING

# Match tolerances

☐ Enable deliver-to contact at the header level

☒ Enable match tolerances

Match tolerance GL account

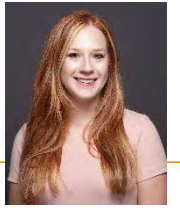
		Transaction definition to validate	Quantity tolerance percent	Price tolerance percent
≡	1	Purchase Order	10.00	10.00
≡	2	Vendor Invoice	10.00	10.00
≡	3	<input type="text" value="Transaction definition 1"/>	<input type="text" value="Quantity"/>	<input type="text" value="Price tol"/>

☐ Use line-item dimensions in subtotals at the top level ?

☐ Edit subtotal dimensions at the top level ?

- Widely available
- Set Quantity & Price tolerance percent in configuration for each Transaction Definition

# Sage Intacct Real Estate



## SAGE INTACCT REAL ESTATE

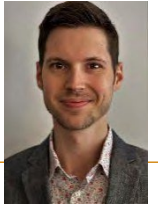
# Updates

- Greater Visibility
  - Late Fee notifications on properties
  - Preview Management Fee in journal entries
- Screen timeout improvements
- Additional Tip pop ups throughout the module



# Time and Expense

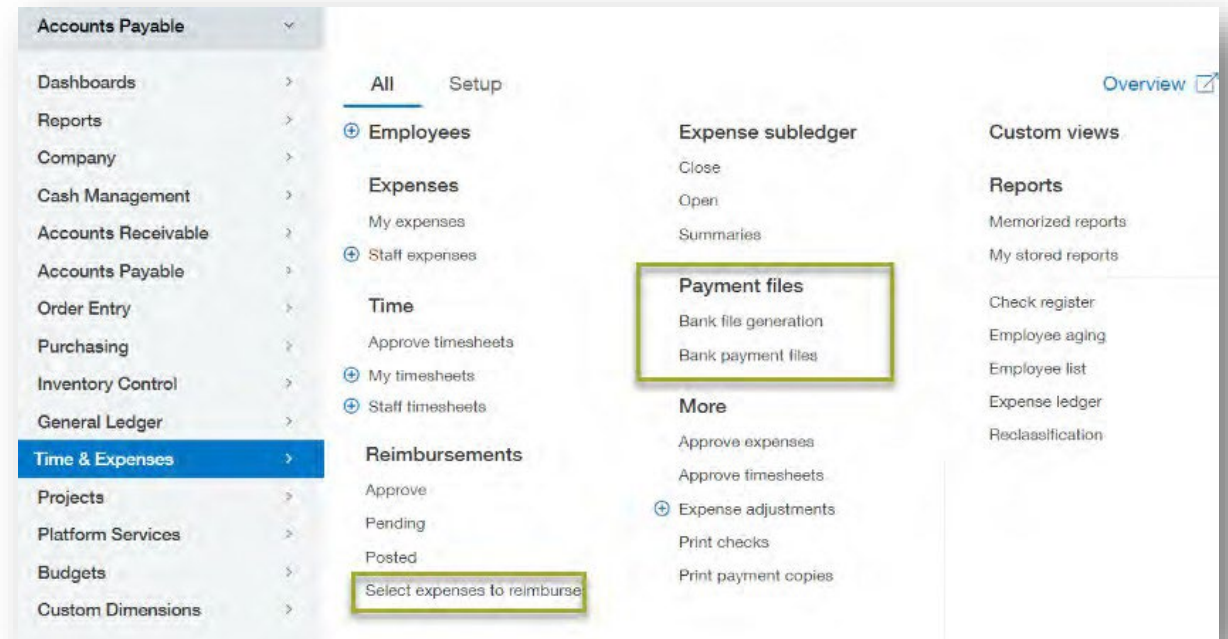




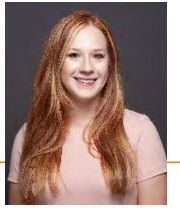
## TIME & EXPENSE

# Time & Expense supports bank file payments

- If you're set up with bank files, you have the option to reimburse employees with bank files
- Time & Expense streamlines expense reporting, approval, and reimbursement
- Once approved, you can generate a bank file to reimburse employees



# Web Services



## WEB SERVICES

# Dev Portal

- **Watch** the Sage Intacct Developers portal blog to stay up-to-date on great new **features** in Web Services
  - Purchasing
  - Accounts Receivable
  - Accounts Payable

<https://developer.intacct.com/>

# Armanino Led Intacct Virtual Classes

Whether you have new employees that need to get up to speed quickly, or simply need to learn more about the features and functionality of Sage Intacct, check out our [Armanino Academy](#)!





Thank you for attending  
**Additional Questions?**

Reach out to us at  
[Experts@armanino.com](mailto:Experts@armanino.com)

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