

August 24, 2022

Latest Updates in the Sage Intacct 2022 Release 3









Qualification

Requirements for CPE

- Respond
- Actively respond to all polling questions

- Stay On
- Stay on for the duration of the broadcast

- For Questions
- If you have technical difficulties responding to the polls, please send an email to <u>Elevate@armanino.com</u>

with the name/date of your session along with your poll responses



Today's Presenters



Michelle Schimberg

Director, Armanino Advisory LLC

Michelle has over 30 years of accounting experience. She came to Armanino to help clients get the most of their product! She loves teaching clients about Sage Intacct!!



Jennifer Jensen

Manager, Armanino Advisory LLC

Jenny has been working in the industry for 10 years. She loves sharing the newest and greatest updates from Intacct with others.



Knowledge

Learning Objectives

Identify new release features of your solution

Demonstrate the new user experience and navigation

Manage the latest release of the solution to maximize its potential



Exploring New Areas

Agenda

- Company & Administration
- Time and Expense
- Accounts Payable
- Accounts Receivable
- Cash Management
- Construction
- Reporting
- Contracts

- Platform & Customization Services
- Order Entry, Purchasing & Inventory
- Nonprofit
- Dashboards
- General Ledger
- Tax
- User Experience

Company and Administration





Sandbox Management

- Add, Refresh, Delete and Edit sandboxes without submitting a support ticket
 - Available with new instances
 - Existing sandboxes will be available in a later release







Coming Soon!!

COMPANY AND ADMINISTRATION

Multi-Entity and a top level for your company

- Benefits of multi-entity:
 - Add entities to your company, share accounts and dimensions and automatically trigger inter-company transactions
 - Work with multiple base currencies
 - Consolidated Reporting
 - Restrict users to a Department and/or Entity
 - Timeframe for conversions:
 - 2022 Release 2: GL, AP, AR, CM, T&E
 - 2022 Release 4: OE, Purchasing, Inventory
 - Future: Salesforce integrations, projects, contracts

Want to know how to convert to Multi-Entity? File a case in the Community





Name and Identify Your Entity

- You will need to name and identify your entity
 - Go to Company >Setup > Configuration
 - Select Company
 - Scroll to Single Entity Migration Settings
 - Enter new ID and Name

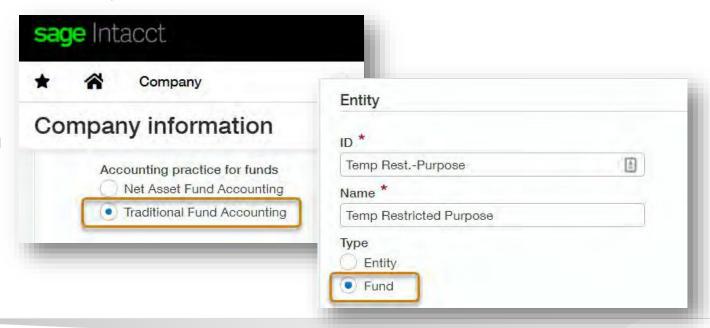
Company information	
∨ Single ent	ity migration settings
Entity II	
Entity n	ame





Balancing Funds for Not for Profits

- For companies using Not for Profit QuickStart template
- Add entities for your funds and auto balance inter entity transactions
- Steps:
 - Enable Traditional Fund accounting
 - Company > Setup > Company > Accounting
 - Designate Entities as funds
 - Company > Setup > Entities







Add your own currency

- Enable custom currencies in your company
- Steps for creating a custom currency are:
 - 1. Enable Custom Currency (Company > Setup > Company > Accounting)
 - 2. Add Custom Currency (Company > Setup > Transaction Currencies)
 - 3. Create the Custom exchange Rate (Company > Setup > Exchange rate types)
 - 4. Import exchange rates for custom currency (Company > Setup > Exchange rates)



Time and Expense

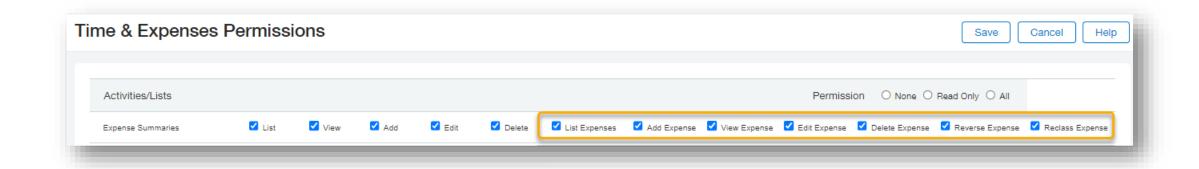




TIME AND EXPENSES

Time and Expenses Permissions

- Permissions for expense summaries expanded
- Employee users can enter expense reports for other employees!



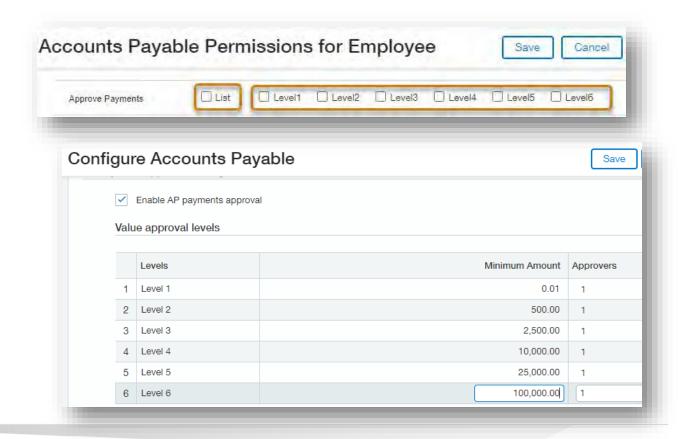
Accounts Payable





Employee Users can Approve Payments

- Expanded permissions for all users to approve payments
- User Types that can approve payments:
 - Business
 - Employee
 - Warehouse
 - Project Manager
 - Platform
- Give permissions Accounts Payable>Approve Payments > list and select levels based on your payment approval policy







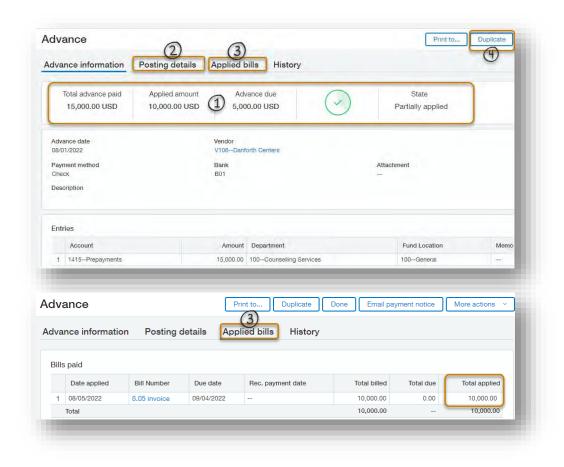
New AP Advances Page



- 1. Track where an advance is within the workflow by referencing the state
- 2. View columns showing payment amount, total applied and total due (available)
- 3. Create a new advance from the list using the Add button
- 4. Access standard view and create custom views
- 5. Filter on-the-fly using advanced filters







Viewing an Advance

- Summary header shows the state, total advance paid and amount applied
- Posting details tab, currently included with other transaction types, shows how the payment posted to the General Ledger
- Applied bills tab lists all bills to which you applied the advance

✓ Void





ACCOUNTS PAYABLE

Additional Advance Changes

- Create Multi-currency advances
- Consolidated permissions for advances:
 - AP Advances List, View, Add, Edit, Void, Delete
 - Previously, permissions for advances were split into two permission sets:
 - Pay in Advance Run
 - Posted Advances List, View, Void
 - Now, advances permissions are consolidated under the AP Advances permission set.

Take action: Update all applicable users or roles to assign the **AP Advances** - Edit, Delete permissions. Existing permissions will be migrated and assigned.

Accounts Payable Permissions for admin



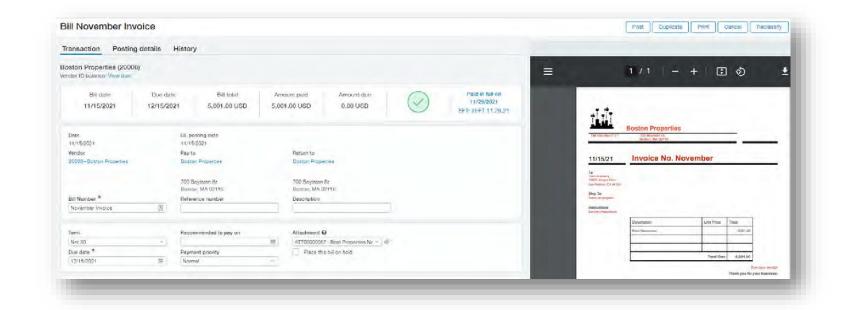


View Bill Attachments in Split View

Set in your preferences



Only works with PDF at this time

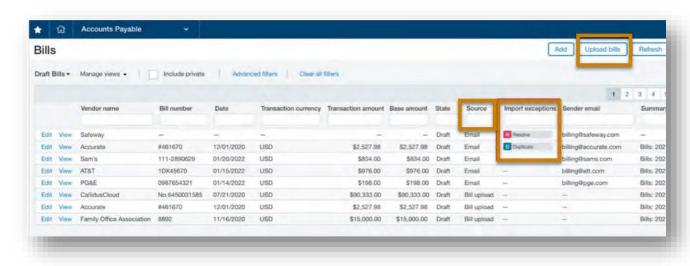






Early Adopter: AP Automation

- Uses OCR to capture data from your PDF vendor invoice and creates a draft bill using AI
- Upload or email bills into Intacct
- Automatically attaches the vendor invoice PDF
- Leverages GL Outlier to report Exceptions



Registration is currently closed for the Early Adopter program





Vendor Payments Powered by CSI Enhancements

- Added functionality for:
 - Resend Vendor Self-enrollment emails*
 - Resend remittance emails*
 - Block and refund Virtual card within posted payment
 - Visibility into vendor information discrepancies on the vendor record
 - Payment Notification ID on payment request



*Use bulk action to submit many emails at one time

Accounts Receivable



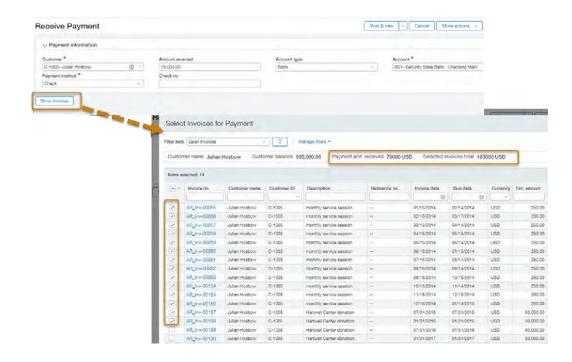


ACCOUNT RECEIVABLE

Receive Payment Enhancements

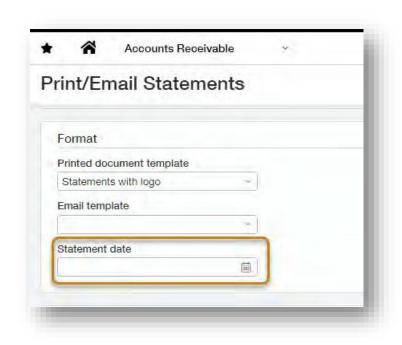
Simplified workflow:

- Enter customer and payment information, then "select invoices"
 - If the customer has one open invoice, it loads in the grid below
 - If a customer has more than one open invoice, the list of open invoices loads in a separate window. Select the invoices to apply the payment to
- Renamed Labels:
 - Receipt date > Date Received
 - Date > Invoice Date









ACCOUNT RECEIVABLE

Custom Statement Date

- New field, Statement Date, allows you to add a custom statement date to your AR statements
- New merge field for Statement date is available for printed document templates

Cash Management

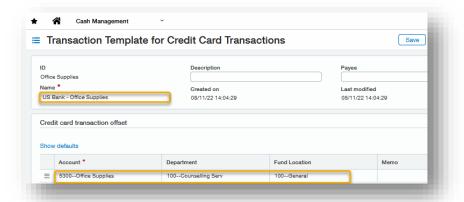


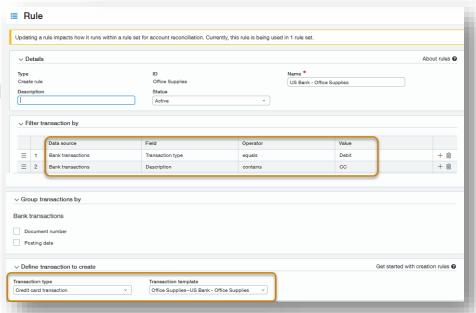


CASH MANAGEMENT

Auto-create CC Transactions

- Utilize creation rules to automatically create credit card transactions to save time during reconciliation
 - Currently, you can only include the department and location in transactions
 - You can look forward to custom dimensions supported in a future release
 - Always created in 'Posted' state and includes a 'Payee' field add Vendor paid
- Journal entry transaction templates and the new credit card transaction templates will now require an ID field

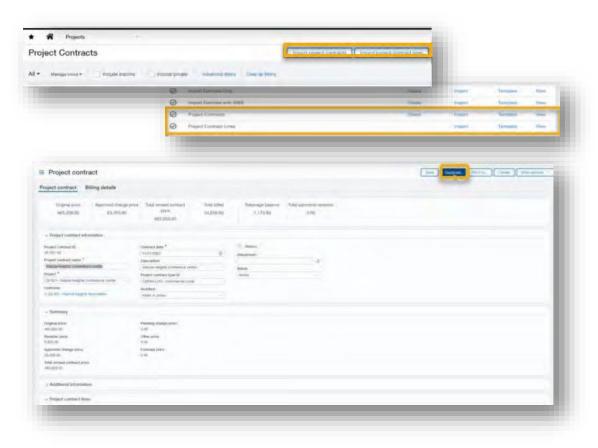




Construction







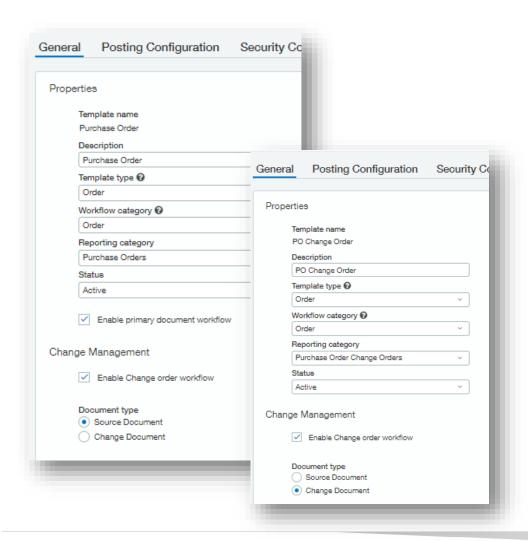
CONSTRUCTION

Project Contracts

- Construction subscription is required
- Ability to duplicate both a Construction project contract in its entirety or duplicate a single project contract line with a corresponding contract
- Ability to import in Construction project contracts, then import project contract lines and their corresponding entries by utilizing new import templates







CONSTRUCTION

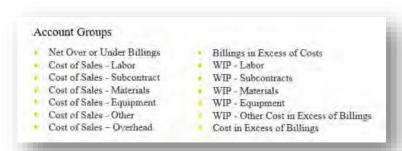
Primary Document Workflow

- Downstream documents converted or removed from the primary set document (up to 10) will include the primary document keys, even if they are created or removed prior to setting up the TD (Transaction Definition) as the primary document
 - Before the release, only link downstream documents converted from the original Purchasing transaction definition (marked as primary document) after setting the primary document option on that transaction definition
 - With the release, link downstream documents created before the primary document option was set on the transaction definition











CONSTRUCTION

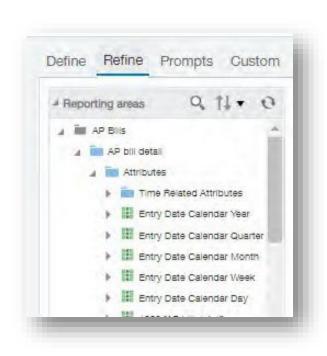
New Account Groups & Categories for Construction

 New Construction specific account groups and categories available in Services QuickStart Template to facilitate better reporting for Construction

Reporting







REPORTING

ICRW and IVE Function

- New Time Series Function
 - Easier to create custom calculation columns for comparative analysis of specified time periods
 - AGO will calculate data from a specified date to another date and PERIODROLLING will calculate data for a specified time period
 - Recommend using the Year, Quarter, Month or Week level with the AGO and TODATE functions
- NEW ICRW and IVE reporting area for construction
 - Related to Project Contract Line Detail reporting area to provide enhance reporting of Construction Project Requirements





REPORTING

Custom Report Writer

- CRW Accounts Payable and Payment objects
 - AP Advance will provide header information
 - AP Advance Detail will provide detail and header information
- CRW Construction objects
 - New project contract and timesheet entry construction objects

Contracts



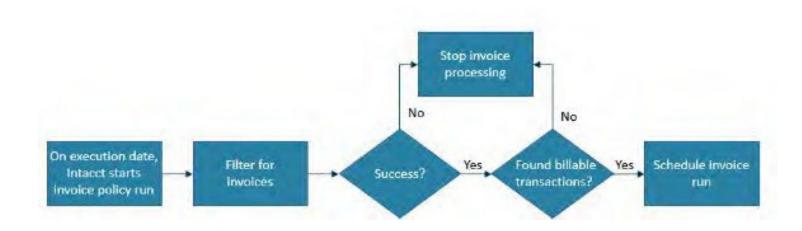


Note! This Idea came from the Intacct Community!

CONTRACTS

Schedule Automatic Invoice Runs

Schedule the grouping of invoices, you still need to generate, but happens faster. Allows you to create various policies







Idea came from the Intacct Community!

CONTRACTS

Renew Term as Evergreen

- Convert a previously termed contract to Evergreen prior to the renewal date
 - Termed—the renewed child contract will have start and end dates. This is the default.
 - Evergreen—the renewed child contract will not have an end date.



- Child evergreen contract will use the evergreen revenue template
- If termed contract has Bill in Advance, it can not be renewed to an evergreen contract
- Only contract lines where the Billing Method is "fixed price" and the Flat/fixed amount frequency is "include with every invoice" can be renewed to evergreen. Contract lines without these settings will end when the termed contract ends



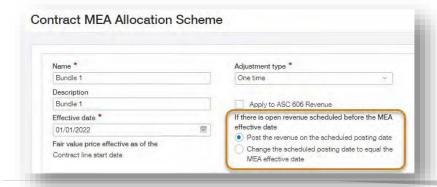


Set Company Default

Company/Admin/Subscriptions/Revenue Management/Configure:



Chose a different treatment when you create a new MEA Allocation



CONTRACTS

Choose how to handle open revenue dated before MEA Allocation

 Open (unposted) revenue scheduled before a new MEA allocation effective date must be posted or have its scheduled posting date changed before the new MEA allocation can be save.





Note! This Idea came from the Intacct Community!

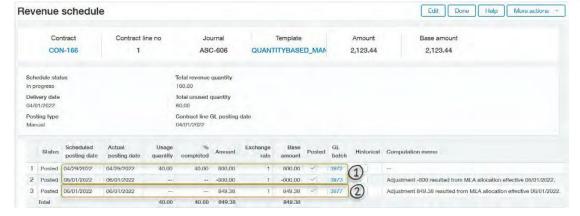
CONTRACTS

Standardized MEA allocation adjustments to Quantity-based revenue schedules

- Automatically posts an adjustment entry that reverses the previously recognized revenue amount for the revenue schedule 1
- Creates a scheduled entry for the newly allocated amount and automatically posts it



Note: previously it netted the lines 2 and 3









Account Groups

- Contracts Revenue Unbilled
- Contracts Revenue Billed
- · Contracts Revenue Paid
- Contracts Revenue
- · Contract Accounts Receivable Billed
- · Contract Receivables Unbilled
- Contract Deferred Revenue Unbilled
- Contract Assets
- Contract Deferred Revenue Billed

- Contract Liabilities
- Contract Receivables Unbilled
- Contract Deferred Revenue Unbilled
- Contract Unbilled Balances
- Contract Billed Balances
- Contract Paid Balances
- Contract Deferred Revenue
- Contract Deferred Revenue Paid

Account Categories

- Contracts Revenue Unbilled
- Contracts Revenue Billed
- Contracts Revenue Paid
- Contract Accounts Receivable Billed
- Contract Receivables Unbilled
- Contract Deferred Revenue Unbilled
- Contract Deferred Revenue Billed
- Contract Deferred Revenue Paid

CONTRACTS

New Account Groups & Categories for Contracts

 New Contract specific account groups and categories available in Services QuickStart Template to facilitate better reporting for Contracts

Platform and Customization Services





Platform and customization services Platform triggers

- Triggers are a powerful way to automate tasks
- They make automatic calls to the application in response to data changes
- When you have a regular event related to changing object records, you can add the event to your application in the form of a trigger
- Consider using triggers, they offer you the ability to update line items based on an index, which smart events cannot
 do
- Use platform triggers with both standard and custom objects to automate tasks
- You can create up to 30 triggers per standard object and as many triggers per custom object as you require, including one-to-one relationships

Order Entry, Purchasing & Inventory





ORDER ENTRY

Tracking Details

- Includes serial tracking, lot numbers and expiration dates for your printed Sales Invoices and Returns documents
 - Bin details will be excluded as they are relevant to internal warehouse operations but not to customers

Tracking entries	Field code
Table start — tracking	«TableStart:ENTRIES_TRACKINGENTRIES»
Table end — tracking	«TableEnd:ENTRIES_TRACKINGENTRIES»
Line number	«ENTRIES_TRACKINGENTRIES_LINE_NO»
Item ID	«ENTRIES_TRACKINGENTRIES_ITEMID»
Serial number	«ENTRIES_TRACKINGENTRIES_SERIALNO»
Lot number	«ENTRIES_TRACKINGENTRIES_LOTNO»
Expiration date	«ENTRIES_TRACKINGENTRIES_EXPIRATION»
Tracking quantity	«ENTRIES_TRACKINGENTRIES_QUANTITY»

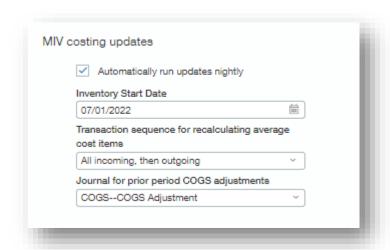




INVENTORY

Cycle Count Enhancements

- Will be able to update the quantity on hand of the items in a count to reassess its scope
 - Between the time that you create a count and start the count, transactional activity can cause the quantity on hand for the items in a count to change. You will be able to update the QOH before you start a cycle count
- Format changes for easier Inventory configuration
 - Enable advanced workflow
 - Transaction sequence for recalculating average cost items
 - Journal for prior period COGS adjustments
 - Landed Costs







ORDER ENTRY, PURCHASING AND INVENTORY

Update to Subtotals

Distribute entity-level subtotals

 Simple Tax, you can distribute the subtotals for transactions that are created at the entity level will be distributed to the line items in the transactions

Populate subtotal dimensions

- In a multi-entity environment, you can set dimension values for the subtotals at the top level
- Previously, the dimensions in the subtotal lines were only editable for transactions created at the entity level





Process	Description
Pick	 Mark orders as ready to be picked Assign pickers Print pick sheets Enter picked quantities Mark orders as picked Advance the order to the next process
Pack	 Mark orders as ready to be packed Assign packers Enter packed quantities Mark orders as packed Print pack lists Advance the order to the next process
Ship	 Mark orders as ready to ship Convert orders to shippers
Invoice	Mark shippers as ready to be invoiced Convert shippers to sales invoices

ORDER ENTRY AND INVENTORY

Early Adopter – Fulfillment

- Enhance the experience for the Warehouse team to utilize the tools to track and ship sales orders in a timely fashion
 - Provides pick and pack lists making their workflow more efficient and reduction in cost
 - Intacct will reserve and allocate quantities so the quantities cannot be used elsewhere
- Commit quantities during Order Entry
 - Transaction for Sales Order is enabled for reserving and picking inventory items, two fields will appear for line items in the entries section (Quantity Reserved & Quantity Picked (Allocated))

Contact your Client Manager if you are interested in being an Early Adopter

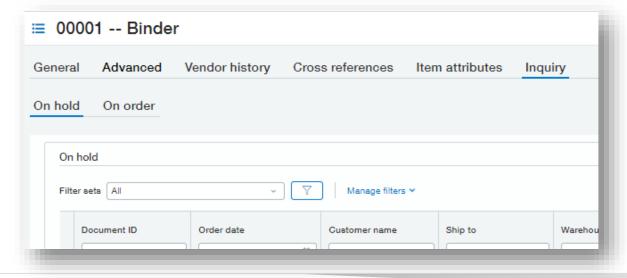


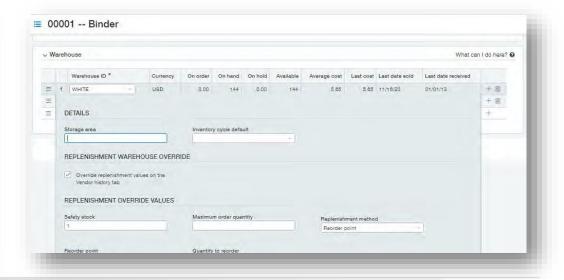


INVENTORY

Inventory Item Enhancements

- Behavior and label changes on the Inquiry tab
- Replenishment label changes on the General tab
- Columns for importing items enabled for landed cost distribution





Nonprofit

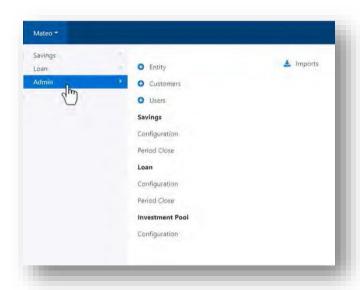




NONPROFIT

Sage Intacct Mateo

- New application for Diocesan organizations to support savings and loan programs for parishes and schools
 - Savings Module
 - Loans Module
 - Admin Module

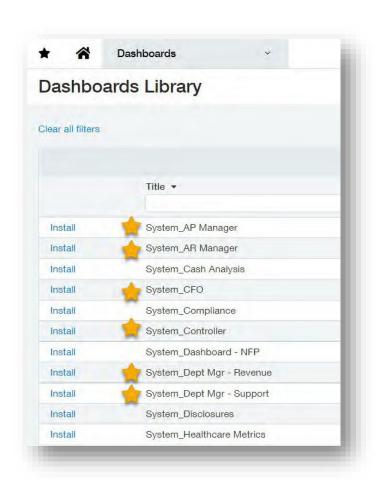


Contact your Client Manager if you are interested in Sage Intacct Mateo

Dashboards







DASHBOARDS

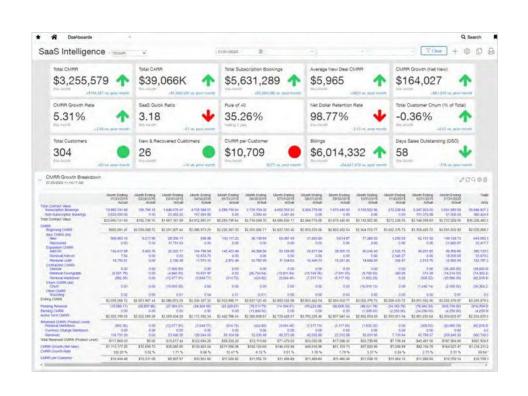
New Role-Based Dashboards

- Dashboards built with the data you need for your role
- Customizable and available to all users based on permissions
- Available for download in dashboard library

Note: Available in companies using General and QuickStarts. Will be available soon for Service Quickstarts







DASHBOARDS

SaaS Intelligence

- Fully automated SaaS metrics tracking system built on Sage Intacct platform
- Includes reports and visualizations that show contextual data about what's going on in your customer base
- Includes the following seven dashboards:
 - Growth

Cash

Retention

Audit

ARR

- Product
- Unit Economics

Contact your Client Manager if you are interested in Sage SaaS Intelligence

General Ledger





Note! This Idea came from the Intacct Community!

Dynamic Allocations

Per Dimension Allocations

- Allocate based on Employee and Projects
- Set up the allocation definition Source and Basis options to use all values or dimension group (based on your filter selection)
- Performs an individual allocation per dimension within that dimension selection

Allocations for restricted users

- Entity-restricted users can create and edit allocation definitions with the following limitations
 - Dimension treatment: Whether a dimension is within one entity or crosses several entities, the restricted user can only select locations within entities
 for those they have access.
 - Source and Destination: Only entities or locations to which the user has permissions are listed for selection

Tax





TAX

Avalara AvaTax

- Ability to change company code
 - Administrators have ability to change and update the assigned Avalara company code for an entity
 - Changing the company code has impact on the following items:
 - Editing a transaction created under the old company creates a new duplicate transaction in Avalara under the new company
 - Deleting a transaction created under the old company does not delete or void the transaction in Avalara
 - To avoid these issues, we recommend changing the company code after you've closed the books and users are unlikely to edit or void transactions under the old company
- Supports custom fields

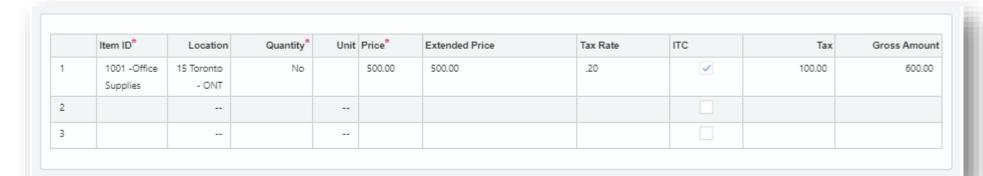




TAX

Canadian input tax credit

- Reclaim taxes for purchases under the Input Tax Credit (ITC) rules with partial exemption
 - With the update, companies with Canadian entities can easily portion out the exempt portion of the taxed expenditure
 - How this works, you enter a bill in the purchasing module and mark line items as eligible for ITC and Intacct handles the following details of managing the ITC







TAX

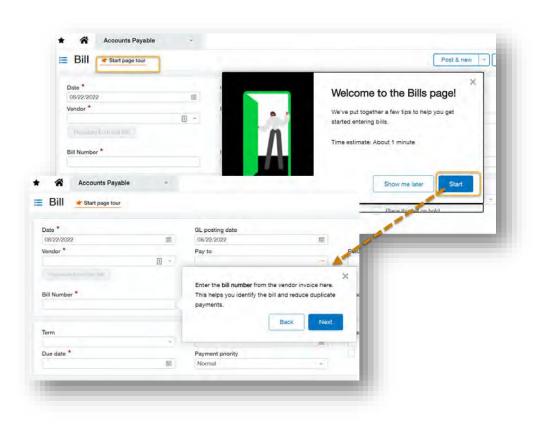
Updates to Tax Solutions

- Set default tax solutions
 - Assign a default tax solution to a customer or vendor to be used when creating transactions
- Updates for Multi-tax companies and tax solutions
 - Improvements and updates for VAT and GST standard tax solutions
 - For the United Kingdom VAT tax solution, Intacct reverted to the standard 20% VAT rate for the UK hospitality sector

User Experience







USER EXPERIENCE

New Page Tours

- Page tours describe the key concepts for each page and provide links to short videos that demo the applicable task and links to new Basics help topics that have essential task information targeted to new users
- Available on the following pages
 - Accounts Payable Bill
 - Accounts Payable Pay Bills





USER EXPERIENCE

Coming Soon!!

- The future in lists is in.....Expanded Beta testing
 - Advanced filtering
 - Ability to reorder, resize, freeze columns with drag and drop interactions
 - No need to go to another screen to customize the list view
 - Split screen between list views and records

Armanino Integrations



Sage Intacct Integrations



Integration Solutions

- Fluxx Sage Intacct
- Nonprofit Sage Intacct Salesforce
- Sage Intacct Coupa
- Sage Intacct Dynamics 365 CRM
- Sage Intacct LeafLogix
- Sage Intacct Concur
- Sage Intacct Salesforce Integration
- Sage Intacct Blackline Integration
- Sage Intacct Workday Adaptive Planning
- Sage Intacct CSV Imports



Analytics Solution

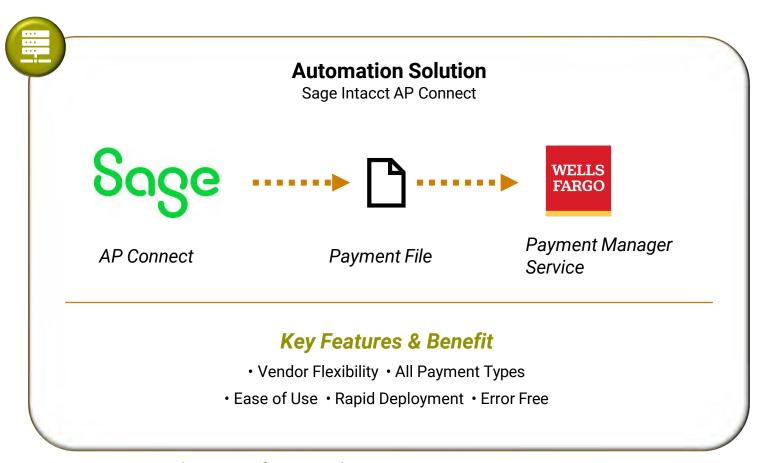
Nonprofit 990 Filing Dashboard



Accelerator Solution

Solver QuickStart

Latest Integration



Need more info? Email experts@armanino.com



Armanino's Salesforce Practice

Salesforce to Intacct Integration Expert



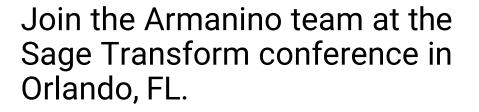
- Complete lead-to-cash implementation
- Data visibility for entire team
- Eliminates manual file transfers and re-keying of information
- From simply out-of-the-box integration or advanced options
- Special integration pack for nonprofit organizations

Ready to learn more? Contact experts@armanino.com or your Client Manager to learn more about integrating Salesforce with Sage Intacct.

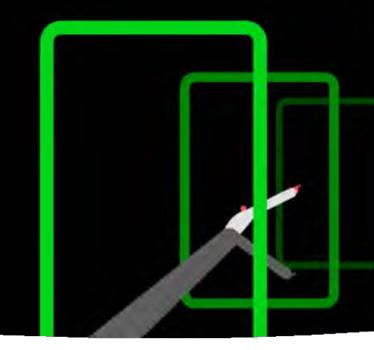


Sage Transform 2022

Orlando, Florida | October 10-14, 2022



Visit us in booth 202 at the Expo Register Today!



Rates	Pricing
Early Bird (Aug 8 – Sept 18)	\$1,349 USD
Regular Rate (Sept 18 - Oct 14)	\$1,649 USD
Groups of 5+	\$999 USD
CFO Summit 1-Day	\$299 USD
Digital Broadcast	\$49 USD

Armanino Led Intacct Virtual Classes

Whether you have new employees that need to get up to speed quickly, or simply need to learn more about the features and functionality of Sage Intacct, check out our <u>Armanino Academy!</u>







Thank you for attending Additional Questions?

Reach out to us at Experts@armanino.com



$$\triangle s \rightarrow T \tilde{a} T \tilde{u} = C \triangle t \triangle t = \tilde{a} T \Rightarrow T \Rightarrow \tilde{a} t \Rightarrow$$

"Armanino" is the brand name under which Armanino LLP, Armanino CPA LLP, and Armanino Advisory LLC, independently owned entities, provide professional services in an alternative practice structure in accordance with law, regulations, and professional standards. Armanino LLP and Armanino CPA LLP are licensed independent CPA firms that provide attest services, and Armanino Advisory LLC and its subsidiary entities provide tax, advisory, and business consulting services. Armanino Advisory LLC and its subsidiary entities are not licensed CPA firms.