



*Armanino & Trullion Collab Webinar*

# How to Avoid ASC 842 Adoption Headaches



## AGENDA

# Learning Objectives

- 01 | Summarize practical insights from public and early adoption projects
- 02 | List tips on how to approach the project and evaluating software
- 03 | Apply advisory and AI-powered technology to achieve and maintain compliance
- 04 | Key Takeaways

INTRODUCTION

# Presenters for Today



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Senior Solutions Director



**Tom Brunton**

Partner



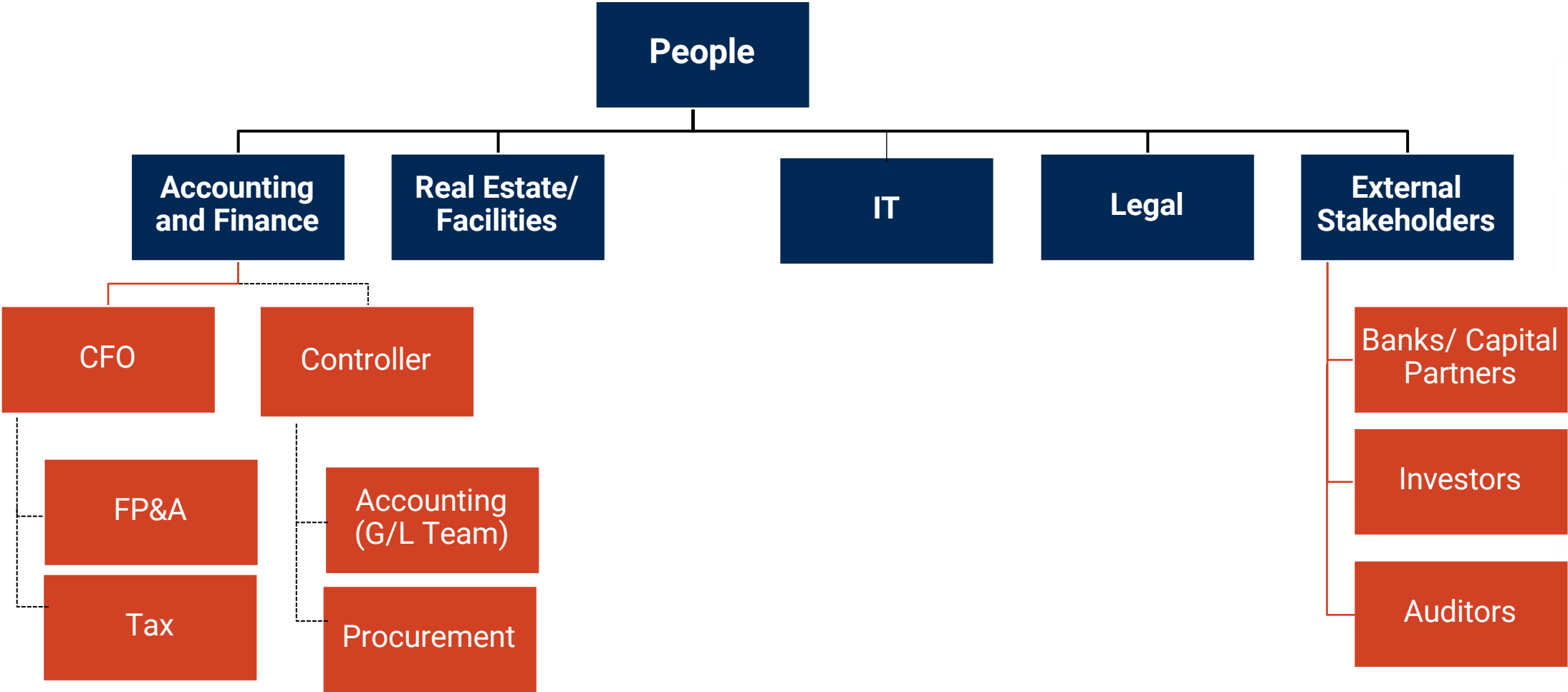
**Grant Lam**

Partner



Entity Wide Org. Chart

# Structure



# Tech Stack Assessment

01	ERP	<ul style="list-style-type: none"><li>• For simple lease portfolios</li><li>• Usually low ongoing cost with existing agreement</li><li>• High initial cost/configuration</li><li>• Long Implementations typically (6+ months)</li></ul>
02	Legacy Lease Technology	<ul style="list-style-type: none"><li>• Lease Administration Heavy</li><li>• High Time/Cost for Governance/Audit</li><li>• Slow to enhance/improve user experience</li><li>• 4+ month implementation</li></ul>
03	New Tech built "w/in" ERP stack	<ul style="list-style-type: none"><li>• Low success rate in implementation</li><li>• Often integration is not seamless</li><li>• High Implementation and Ongoing Costs</li><li>• Long Implementations typically (6+ months)</li></ul>
04	Wave Point & Bridge Solutions	<ul style="list-style-type: none"><li>• Large range of costs</li><li>• Lack of end-user support and software experience</li><li>• High probability of being acquired or retired</li><li>• 3+ month minimum implementation</li></ul>
05	Innovative Platforms	<ul style="list-style-type: none"><li>• New Tech features such as Artificial Intelligence</li><li>• Low Onboarding Costs and Affordable Subscription</li><li>• Implementation often in weeks not months</li></ul>



Any Questions?  
**Thank You**

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