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OPPORTUNITY * Medtronic Semi Opp



Product Line Items

Quotes

Forecasts

Last Forecasted **6/15/2014**

Period Date ↑	Account End Customer	Product	SKU	Forecast Quantity	Forecast Price
4/2/2014	Medtronic	HiRel		2,500	\$7.00
5/2/2014	Medtronic	HiRel		1,300	\$5.00
6/2/2014	Medtronic	HiRel		10,000	\$5.00
7/2/2014	Medtronic	HiRel		12,000	\$4.75
8/2/2014	Medtronic	HiRel		8,000	\$4.25
9/2/2014	Medtronic	HiRel		10,000	\$5.00
10/2/2014	Medtronic	HiRel		10,000	\$5.00
11/2/2014	Medtronic	HiRel		12,000	\$5.25


Sales Rep 

David Jones

Kevin Cook

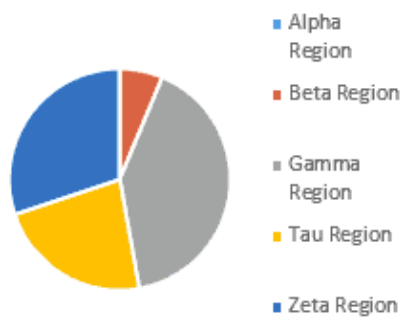
Michael Allen

Nancy Anderson

Scenario Forecast 2010 11 

Row Labels	Column Labels 2010-12			2011-01			2011-02		
	Forecast Amount	Actuals	Variance %	Forecast Amount	Actuals	Variance %	Forecast Amount	Actuals	Variance %
Alpha Region				224,500	220,637	-1.31%	224,700	233,635	3.40%
Beta Region	83,800	84,731	4.06%	171,500	186,834	5.47%	293,700	284,383	-2.79%
Gamma Region	542,600	548,325	1.88%	89,500	85,155	-4.85%	540,600	534,443	-1.07%
Tau Region	301,400	310,241	1.20%						
Zeta Region	399,800	387,209	-2.47%	537,000	518,175	-2.04%	644,700	657,402	1.95%
Grand Total	1,327,600	1,330,506	0.83%	1,022,500	1,010,801	-0.88%	1,703,700	1,709,861	0.40%

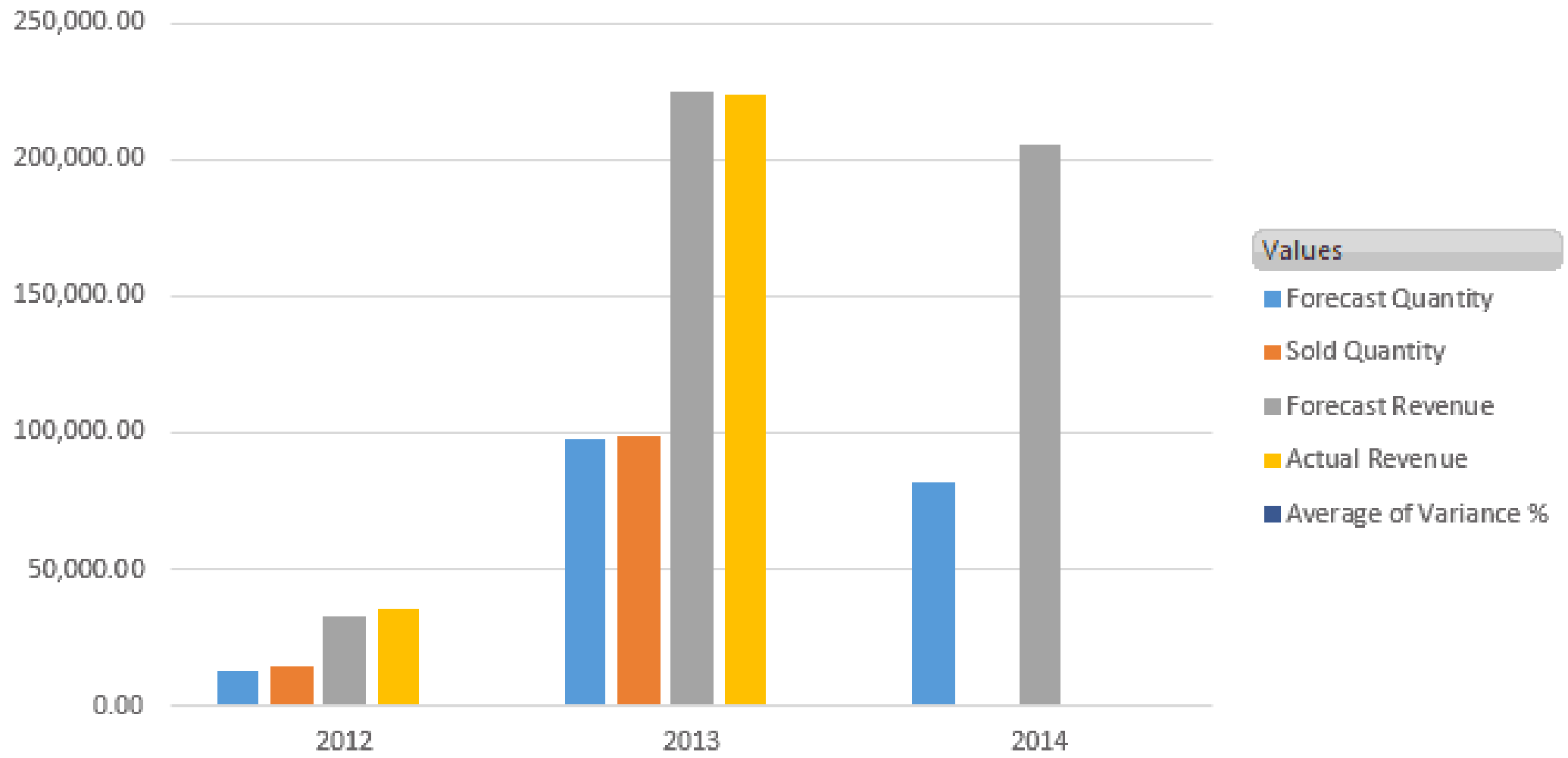
2010-12 - Forecast Amount



Forecast Pivot

Row Labels	Forecast Quantity	Sold Quantity	Forecast Revenue	Actual Revenue	Average of Variance %
2012	13,200.00	14,350.00	\$33,000.00	\$35,875.00	201.38 %
2013	98,150.00	98,900.00	\$224,337.50	\$223,925.00	86.39 %
2014	82,000.00	0.00	\$205,000.00	\$0.00	0.00 %
Grand Total	193,350.00	113,250.00	\$462,337.50	\$259,800.00	101.51 %

Forecast Quantity Sold Quantity Forecast Revenue Actual Revenue Average of Variance %



Year