

Microsoft Partner Checklist

Choosing the right partner of record for your Microsoft solution is just as important as selecting the solution itself to enable your team. The right partner will help you with the various Microsoft services you need to ensure you get the most out of your investment.

Look for a partner that understands your specific business needs within the Microsoft ecosystem and beyond to achieve your overall short- and long-term operational strategies. Use this checklist to help you make the right choice for your organization.

- ☐ **Quality services delivered on time and on budget**
- ☐ **Transparent and consistent communications during your projects and beyond**
- ☐ **Expertise that goes beyond just an implementation to meet your holistic operational and technology needs across the full Dynamics and Power Platform stacks**
- ☐ **Deep understanding of the challenges and needs of your unique industry and market**
- ☐ **Top Microsoft certifications and up-to-date skills across the delivery team to ensure your project goes smoothly from sale to go-live**
- ☐ **Post-implementation managed services plan to enable continued support for your long-term strategic needs within and beyond the Microsoft ecosystem**
- ☐ **High-level understanding of the Microsoft back-end to enable customized development for your unique needs**
- ☐ **Optimized pre-built solutions to complement your technology ecosystem alongside your short- and long-term business operation needs**
- ☐ **Flexible and capable of working with you on-site or remotely**

Armanino is a gold-certified Microsoft Dynamics partner, a member of the Microsoft Inner Circle (which puts us in the top 1% of all Microsoft Dynamics partners) and a 2020 winner of Microsoft's MSUS Partner Award – Business Applications – Modernize Finance and Operations. We pride ourselves on serving as a trusted advisor to our clients, as well as to Microsoft. Our team has a deep understanding of the Microsoft technology ecosystem alongside access to resources for regulatory compliance, business strategy, risk assurance and advisory services and more.

Connect with our experts to learn more about Microsoft partnerships today.

E: experts@armanino.com

