Technology Partner Checklist

Choosing the right partner of record for your business technology ecosystem is just as important as selecting the solution itself to enable your team. The right partner will help you with the various technology services you need to ensure you get the most out of your investments.

Look for a partner that understands your specific needs for your business technology ecosystem and beyond to achieve your overall short- and long-term operational strategies. Use this checklist to help you make the right choice for your organization.

- ☐ **Quality services delivered on time and on budget**

- ☐ **Transparent and consistent communications during your projects and beyond**

- ☐ **Expertise that goes beyond just an implementation to meet your holistic operational and technology needs**

- ☐ **Deep understanding of the challenges and needs for your unique industry and market**

- ☐ **Top technology certifications and up-to-date skills across the delivery team to ensure your project goes smoothly from sale to go-live**

- ☐ **Post-implementation managed services plan to enable continued support for your long-term strategic needs within and beyond your selected technology ecosystem**

- ☐ **High-level understanding of the solution back-end to enable customized development for your unique requirements**

- ☐ **Optimized pre-built solutions to complement your technology ecosystem alongside your short- and long-term business operation needs**

- ☐ **Flexible and capable of working with you on-site or remotely**

Armanino is a top-notch business solution provider for systems ranging from ERP and financial planning to CRM and process automation. We pride ourselves on serving as a trusted advisor to our clients, as well as to software partners. Our team has a deep understanding of numerous technology ecosystems alongside access to resources for regulatory compliance, business strategy, risk assurance and advisory services and more.

Connect with our experts to learn more about technology partnerships today.

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