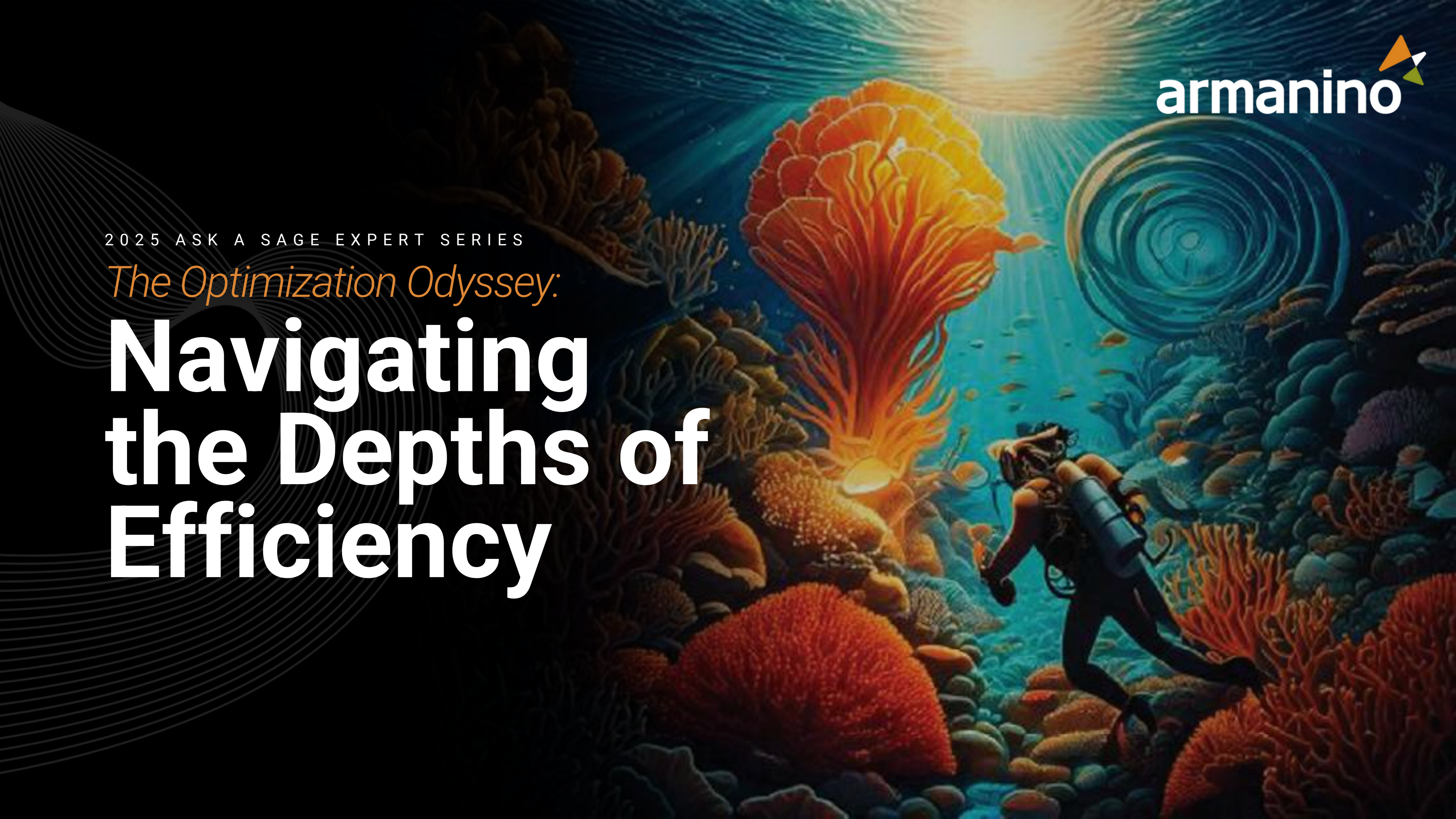


2025 ASK A SAGE EXPERT SERIES

*The Optimization Odyssey:*

# Navigating the Depths of Efficiency





# Zoom Tips

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## **Ask Questions**

Please feel free to unmute yourself and ask questions live, or use the “As a Question” feature to type them in.

## **Chat**

Click the Chat button at the bottom of the Zoom window to open the chat panel, where you can send messages and engage with participants either publicly or privately.

## **Raise Your Hand**

if you need assistance, click the Raise Hand button in the Zoom toolbar to alert the host, and they will address your concern as soon as possible.

# Today's Presenters

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**Jeremy Anderson**

*Manager  
Sage Intacct*



**Sean DeMuro**

*Managed Services  
Sr. Consultant*

# Quest Objectives

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01

Tips to find variances  
between the AP subledger  
and general ledger

02

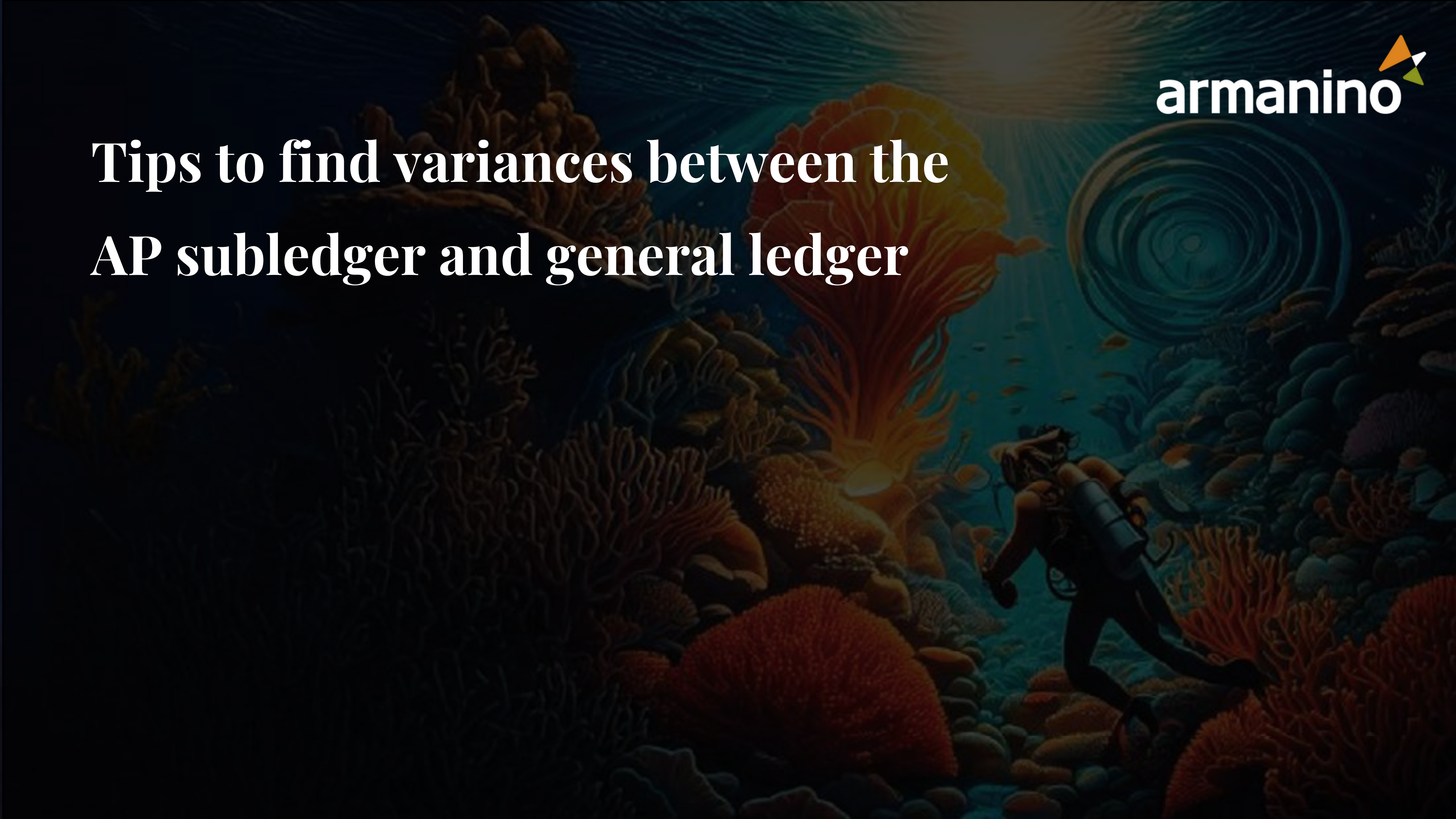
Custom AP Reports to utilize  
for reconciliation

03

Best practices for AP  
configuration and controls



# Tips to find variances between the AP subledger and general ledger





# Initial review

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## Considerations

- Multiple AP Accounts – Alternates or manual
  - Ensuring you have proper reporting when allowing override of the AP account
- Utilizing Advances
  - Advances are reflective on the aging report, but not necessarily on the AP account in the GL
- Integrations posting
  - Do you have integrations that're posting to the AP account or AP subledger?
- Credit Card transactions
  - Credit Card transactions are reflective on the aging report, but will appear on the GL on their respective credit card liability account

# Initial review



## Determining if there is a variance

Dimension balances report is a great place to determine GL balances by vendor

Time period

Reporting period  
Inception To Date

As of date  
12/31/2024

OR

Opening balance date

Closing balance date

GL account number selection

Range

From account  
20100--Accounts Payable

To account  
20100--Accounts Payable

Multiple accounts

Select accounts

All accounts

Format

Show dimensions values

Selected items (2)

Vendor ID

Vendor name

Time period	For Inception To Date (01/01/2017 to 12/31/2024)			
Vendor	Vendor Name	Opening balance (USD)	Period balance(USD)	Closing balance (USD)
20001	Massachusetts Department of Revenue	0.00	(34,000.00)	(34,000.00)
20002	Global Properties Inc.	0.00	(60,000.00)	(60,000.00)
20003	ADP	0.00	(12,000.00)	(12,000.00)
20005	National Insurance	0.00	(72,000.00)	(72,000.00)
20006	American Express	0.00	(10,200.00)	(10,200.00)
20007	Lenovo	0.00	(8,386.00)	(8,386.00)
20012	Singleton Brothers CPA	0.00	(1,500.00)	(1,500.00)
20013	Kaufman & Langer LLP	0.00	(75,000.00)	(75,000.00)
20014	Kristofferson Consulting	0.00	(72,000.00)	(72,000.00)
20015	HC Equipment Repair	0.00	(65,000.00)	(65,000.00)
20016	The Post Company	0.00	(53,390.00)	(53,390.00)
20018	River Glen Insurance	0.00	(12,000.00)	(12,000.00)
20300	Entity V300	0.00	(750.00)	(750.00)
Grand total		0.00	(476,226.00)	(476,226.00)

# Initial review



## Determining if there is a variance

Vendor Aging is how we can review subledger values

<div>Time period</div> <div>Aging periods</div> <div>-0,1-30,31-60,61-90,91-</div> <div>Report as of</div> <div><input type="radio"/> Today <input checked="" type="radio"/> Select date</div> <div>Date to use</div> <div>12/31/2024</div> <div>Based on</div> <div><input type="radio"/> Bill date <input type="radio"/> Due date <input checked="" type="radio"/> GL posting date</div> <div>Report type</div> <div><input checked="" type="radio"/> Summary <input type="radio"/> Detail</div> <div>Show vendors with zero balance</div> <div><input type="radio"/> Yes <input checked="" type="radio"/> No</div>		<div>Based on: GL posting date</div> <div>As of date: 12/31/2024</div> <table><tr><th>Vendor ID</th><th>Vendor name</th><th>-0</th><th>1-30</th><th>31-60</th><th>61-90</th><th>91-</th><th>Total</th></tr><tr><td>20001</td><td>Massachusetts Department of Revenue</td><td>0.00</td><td>0.00</td><td>0.00</td><td>0.00</td><td>34,000.00</td><td>34,000.00</td></tr><tr><td>20002</td><td>Global Properties Inc.</td><td>0.00</td><td>0.00</td><td>0.00</td><td>0.00</td><td>60,000.00</td><td>60,000.00</td></tr><tr><td>20003</td><td>ADP</td><td>0.00</td><td>0.00</td><td>0.00</td><td>0.00</td><td>12,000.00</td><td>12,000.00</td></tr><tr><td>20005</td><td>National Insurance</td><td>0.00</td><td>0.00</td><td>0.00</td><td>0.00</td><td>72,000.00</td><td>72,000.00</td></tr><tr><td>20006</td><td>American Express</td><td>0.00</td><td>0.00</td><td>0.00</td><td>0.00</td><td>10,200.00</td><td>10,200.00</td></tr><tr><td>20007</td><td>Lenovo</td><td>0.00</td><td>0.00</td><td>0.00</td><td>0.00</td><td>8,386.00</td><td>8,386.00</td></tr><tr><td>20012</td><td>Singleton Brothers CPA</td><td>0.00</td><td>0.00</td><td>0.00</td><td>0.00</td><td>1,500.00</td><td>1,500.00</td></tr><tr><td>20013</td><td>Kaufman &amp; Langer LLP</td><td>0.00</td><td>0.00</td><td>0.00</td><td>0.00</td><td>75,000.00</td><td>75,000.00</td></tr><tr><td>20014</td><td>Kristofferson Consulting</td><td>0.00</td><td>0.00</td><td>0.00</td><td>0.00</td><td>72,000.00</td><td>72,000.00</td></tr><tr><td>20015</td><td>HC Equipment Repair</td><td>0.00</td><td>0.00</td><td>0.00</td><td>0.00</td><td>65,000.00</td><td>65,000.00</td></tr><tr><td>20016</td><td>The Post Company</td><td>0.00</td><td>0.00</td><td>0.00</td><td>0.00</td><td>53,390.00</td><td>53,390.00</td></tr><tr><td>20018</td><td>River Glen Insurance</td><td>0.00</td><td>0.00</td><td>0.00</td><td>0.00</td><td>12,000.00</td><td>12,000.00</td></tr><tr><td>20300</td><td>Entity V300</td><td>0.00</td><td>0.00</td><td>0.00</td><td>0.00</td><td>750.00</td><td>750.00</td></tr><tr><td colspan="2">Grand totals</td><td>0.00</td><td>0.00</td><td>0.00</td><td>0.00</td><td>476,226.00</td><td>476,226.00</td></tr></table>						Vendor ID	Vendor name	-0	1-30	31-60	61-90	91-	Total	20001	Massachusetts Department of Revenue	0.00	0.00	0.00	0.00	34,000.00	34,000.00	20002	Global Properties Inc.	0.00	0.00	0.00	0.00	60,000.00	60,000.00	20003	ADP	0.00	0.00	0.00	0.00	12,000.00	12,000.00	20005	National Insurance	0.00	0.00	0.00	0.00	72,000.00	72,000.00	20006	American Express	0.00	0.00	0.00	0.00	10,200.00	10,200.00	20007	Lenovo	0.00	0.00	0.00	0.00	8,386.00	8,386.00	20012	Singleton Brothers CPA	0.00	0.00	0.00	0.00	1,500.00	1,500.00	20013	Kaufman & Langer LLP	0.00	0.00	0.00	0.00	75,000.00	75,000.00	20014	Kristofferson Consulting	0.00	0.00	0.00	0.00	72,000.00	72,000.00	20015	HC Equipment Repair	0.00	0.00	0.00	0.00	65,000.00	65,000.00	20016	The Post Company	0.00	0.00	0.00	0.00	53,390.00	53,390.00	20018	River Glen Insurance	0.00	0.00	0.00	0.00	12,000.00	12,000.00	20300	Entity V300	0.00	0.00	0.00	0.00	750.00	750.00	Grand totals		0.00	0.00	0.00	0.00	476,226.00	476,226.00
Vendor ID	Vendor name	-0	1-30	31-60	61-90	91-	Total																																																																																																																								
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Grand totals		0.00	0.00	0.00	0.00	476,226.00	476,226.00																																																																																																																								



# Initial review

## Determining if there is a variance

Comparing the two to determine if a variance is present. If not, we move forward one month at a time to determine when the variance originates.

					Based on: GL posting date		As of date: 02/28/2025					
Time period	For Inception To Date (01/01/2017 to 02/28/2025)				Vendor ID	Vendor name	-0	1-30	31-60	61-90	91-	Total
Vendor	Vendor Name	Opening balance (USD)	Period balance(USD)	Closing balance (USD)								
20001	Massachusetts Department of Revenue	0.00	(46,000.00)	(46,000.00)	20001	Massachusetts Department of Revenue	0.00	12,000.00	0.00	0.00	34,000.00	46,000.00
20002	Global Properties Inc.	0.00	(60,000.00)	(60,000.00)	20002	Global Properties Inc.	0.00	0.00	0.00	0.00	60,000.00	60,000.00
20003	ADP	0.00	(12,000.00)	(12,000.00)	20003	ADP	0.00	0.00	0.00	0.00	12,000.00	12,000.00
20005	National Insurance	0.00	(72,000.00)	(72,000.00)	20005	National Insurance	(2,500.00)	0.00	0.00	0.00	72,000.00	69,500.00
20006	American Express	0.00	(10,200.00)	(10,200.00)	20006	American Express	0.00	0.00	0.00	0.00	10,200.00	10,200.00
20007	Lenovo	0.00	(8,386.00)	(8,386.00)	20007	Lenovo	0.00	0.00	0.00	0.00	8,386.00	8,386.00
20012	Singleton Brothers CPA	0.00	(1,500.00)	(1,500.00)	20012	Singleton Brothers CPA	0.00	0.00	0.00	0.00	1,500.00	1,500.00
20013	Kaufman & Langer LLP	0.00	(75,000.00)	(75,000.00)	20013	Kaufman & Langer LLP	0.00	0.00	0.00	0.00	75,000.00	75,000.00
20014	Kristofferson Consulting	0.00	(72,000.00)	(72,000.00)	20014	Kristofferson Consulting	0.00	0.00	0.00	0.00	72,000.00	72,000.00
20015	HC Equipment Repair	0.00	(65,000.00)	(65,000.00)	20015	HC Equipment Repair	0.00	0.00	0.00	0.00	65,000.00	65,000.00
20016	The Post Company	0.00	(53,390.00)	(53,390.00)	20016	The Post Company	0.00	0.00	0.00	0.00	53,390.00	53,390.00
20018	River Glen Insurance	0.00	(12,000.00)	(12,000.00)	20018	River Glen Insurance	0.00	0.00	0.00	0.00	12,000.00	12,000.00
20300	Entity V300	0.00	(750.00)	(750.00)	20300	Entity V300	0.00	0.00	0.00	0.00	750.00	750.00
Grand total		0.00	(488,226.00)	(488,226.00)	Grand totals		(2,500.00)	12,000.00	0.00	0.00	476,226.00	485,726.00



# Custom AP Reports to utilize for reconciliation





# Custom report walk-through



## Setting the Custom report framework

### ☰ Custom report wizard

Step 1 Select a primary data source

Primary data source  
Vendor aging report ▾

The selected reporting area provides the following information:

Detail and header information for vendor bill aging.

Report audience  
▾

Report type  
▾

Select a record or transaction as the starting point for your report.

- Vendor aging report – Required for aging
  - Includes Detail and header information for vendor bill aging, with aging periods.
- Vendor aging line detail
  - Includes Detail and header information for vendor bill aging.
- Vendor aging header
  - Includes only Header information for vendor bill aging.

# Custom report walk-through



## Setting the Custom report framework

Step 2 Add columns to the report

Step 2 of 15Add columns

« BackNext »

▼ Vendor aging report

Select all | Deselect all

-0☒

31-60☒

91-☒

Record number

1-30☒

61-90☒

Preentry Key☐

▼ Vendor aging line detail

Select all | Deselect all

Account label☐

Contract ID☐

GL offset☐

Total selected☐

Account label record number☐

Account number☐

Allocation☐

Allocation record number☐

AP account☒

AP account key☐

AP account title☒

Base amount☐

Base currency☐

Base location☐

Billable☐

Class ID☐

▼ Location

Select all | Deselect all

Base currency☐

Location ID

☒

Parent☐

Status☐

Created by☐

Manager☐

Record number☐

Tax ID☐

Default country for addresses☐

Modified by☐

Record URL☐

When created☐

End date☐

Name☐

Start date☐

When modified☐

► Parent location

► Contact

► Manager

► Ship-to contact

► Entity

▼ Vendor aging header

Select all | Deselect all

Amount☐

Date created☐

Due in☐

Total selected☐

Amount due☐

Date fully paid☐

GL posting date☐

Transaction currency☐

Amount paid☐

Description☐

Modified by☐

Transaction currency amount☐

Audit when created☐

Discount date☐

On hold☐

Transaction currency amount due☐

Base currency☐

Document ID☐

Payment priority☐

Transaction currency amount paid☐

Created at - Entity ID☐

Document number☐

Record number

Txn amount selected☐

Created at - Entity key☐

Document summery record number☐

Reference number☐

Vendor entity☐

Created at - Entity name☐

Document summery title☐

State☐

Vendor ID☒

Created by☐

Document type☐

Term key☐

Vendor name☒

Created by☐

Due date☐

Term name☐

When modified☐

► GL account label

► Allocation

► Department

► GL account

▼ Location



# Custom report walk-through



## Setting the report framework

### Step 3 Add calculated columns

Calculated column for this report

Total

Add Edit Remove

A calculated column performs an operation on other columns and displays the result. Calculations can only be applied to numeric columns.

The formula for **Total** is  $\{!VENDAGING.AGING\#\_0!\} + \{!VENDAGING.AGING\#1\_30!\} + \{!VENDAGING.AGING\#31\_60!\} + \{!VENDAGING.AGING\#61\_90!\} + \{!VENDAGING.AGING\#91\_!\}$

### Step 4 Select the column sequence

::	Vendor aging line detail > Location > Location ID	Location ID
::	Vendor aging line detail > Vendor aging header > Vendor ID	Vendor ID
::	Vendor aging line detail > Vendor aging header > Vendor name	Vendor name
::	Vendor aging line detail > Vendor aging header > Document number	Document number
::	Vendor aging line detail > Vendor aging header > Record number	Record number
::	Vendor aging line detail > AP account	AP account
::	Vendor aging line detail > AP account title	AP account title
::	-0	-0
::	1-30	1-30
::	31-60	31-60
::	61-90	61-90
::	91-	91-
::	Total	Total

### Step 5 Add more column totals

▼ Vendor aging report

Columns	Count	Sum
-0	<input type="checkbox"/>	<input checked="" type="checkbox"/>
1-30	<input type="checkbox"/>	<input checked="" type="checkbox"/>
31-60	<input type="checkbox"/>	<input checked="" type="checkbox"/>
61-90	<input type="checkbox"/>	<input checked="" type="checkbox"/>
91-	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Preentry Key	<input type="checkbox"/>	
Record number	<input type="checkbox"/>	

► Vendor aging line detail

▼ Calculated columns

Columns	Count	Sum	Average	Std deviation	Variance
Total	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

# Custom report walk-through



## Setting the report framework

Step 8 Optionally group data

Choose the level of detail that you want to see in the final format of your custom report.

☐ No grouping

☒ Grouping

Group by customer

Totals for Each grouping

\* Required

Step 9 Group data by a column. Maximum 3 groupings

▼ Vendor aging report

Columns

-- None--

-- None--

-- None--

Add columnDelete last column

▼ Vendor aging line detail

Columns

AP account title

-- None--

-- None--

Add columnDelete last column

▼ Location

Columns

Name

-- None--

-- None--

Add columnDelete last column

▶ Parent location

▶ Contact

▶ Manager

▶ Ship-to contact

▶ Entity

▼ Vendor aging header

Columns

Vendor name

-- None--

-- None--

Add columnDelete last column



# Custom report walk-through



## Report Run

### Vendor Aging - Summary

[Customize](#) [Graph](#) [View](#) [Print](#) [Process](#)

▼ Subtotal name	Location ID	Vendor ID	Vendor name	AP account	AP account title	-0	1-30	31-60	61-90	91-	Total		
▼ Accounts Payable, USA 1													
Sum for ADP	100	20003	ADP	20100	Accounts Payable	0.00	0.00	0.00	0.00	12,000.00	12,000.00		
Sum for American Express	100	20006	American Express	20100	Accounts Payable	0.00	0.00	0.00	0.00	9,000.00	9,000.00		
Sum for Entity V300	100	20300	Entity V300	20100	Accounts Payable	0.00	0.00	0.00	0.00	750.00	750.00		
Sum for Global Properties Inc.	100	20002	Global Properties Inc.	20100	Accounts Payable	0.00	100.00	0.00	0.00	60,000.00	60,100.00		
Sum for HC Equipment Repair	100	20015	HC Equipment Repair	20100	Accounts Payable	0.00	0.00	0.00	0.00	65,000.00	65,000.00		
Sum for Kaufman & Langer LLP	100	20013	Kaufman & Langer LLP	20100	Accounts Payable	0.00	0.00	0.00	0.00	75,000.00	75,000.00		
Sum for Kristofferson Consulting	100	20014	Kristofferson Consulting	20100	Accounts Payable	0.00	0.00	0.00	0.00	72,000.00	72,000.00		
Sum for Lenovo	100	20007	Lenovo	20100	Accounts Payable	0.00	0.00	0.00	0.00	8,386.00	8,386.00		
Sum for Massachusetts Department of Revenue	100	20001	Massachusetts Department of Revenue	20100	Accounts Payable	0.00	0.00	0.00	12,000.00	34,000.00	46,000.00		
Sum for National Insurance	100	20005	National Insurance	20100	Accounts Payable	0.00	0.00	0.00	0.00	72,000.00	72,000.00		
Sum for River Glen Insurance	100	20018	River Glen Insurance	20100	Accounts Payable	0.00	0.00	0.00	0.00	12,000.00	12,000.00		
Sum for Singleton Brothers CPA	100	20012	Singleton Brothers CPA	20100	Accounts Payable	0.00	0.00	0.00	0.00	1,500.00	1,500.00		
Sum for The Post Company	100	20016	The Post Company	20100	Accounts Payable	0.00	0.00	0.00	0.00	53,390.00	53,390.00		
Sum for Accounts Payable, USA 1						0.00	100.00	0.00	12,000.00	475,026.00	487,126.00		
Sum for Accounts Payable						0.00	100.00	0.00	12,000.00	475,026.00	487,126.00		
▼ No AP account title, USA 1													
Sum for National Insurance	100	20005	National Insurance			0.00	0.00	(2,500.00)	0.00	0.00	(2,500.00)		
Sum for No AP account title, USA 1						0.00	0.00	(2,500.00)	0.00	0.00	(2,500.00)		
Sum for No AP account title						0.00	0.00	(2,500.00)	0.00	0.00	(2,500.00)		
Sum Total						0.00	100.00	(2,500.00)	12,000.00	475,026.00	484,626.00		

# Custom report walk-through

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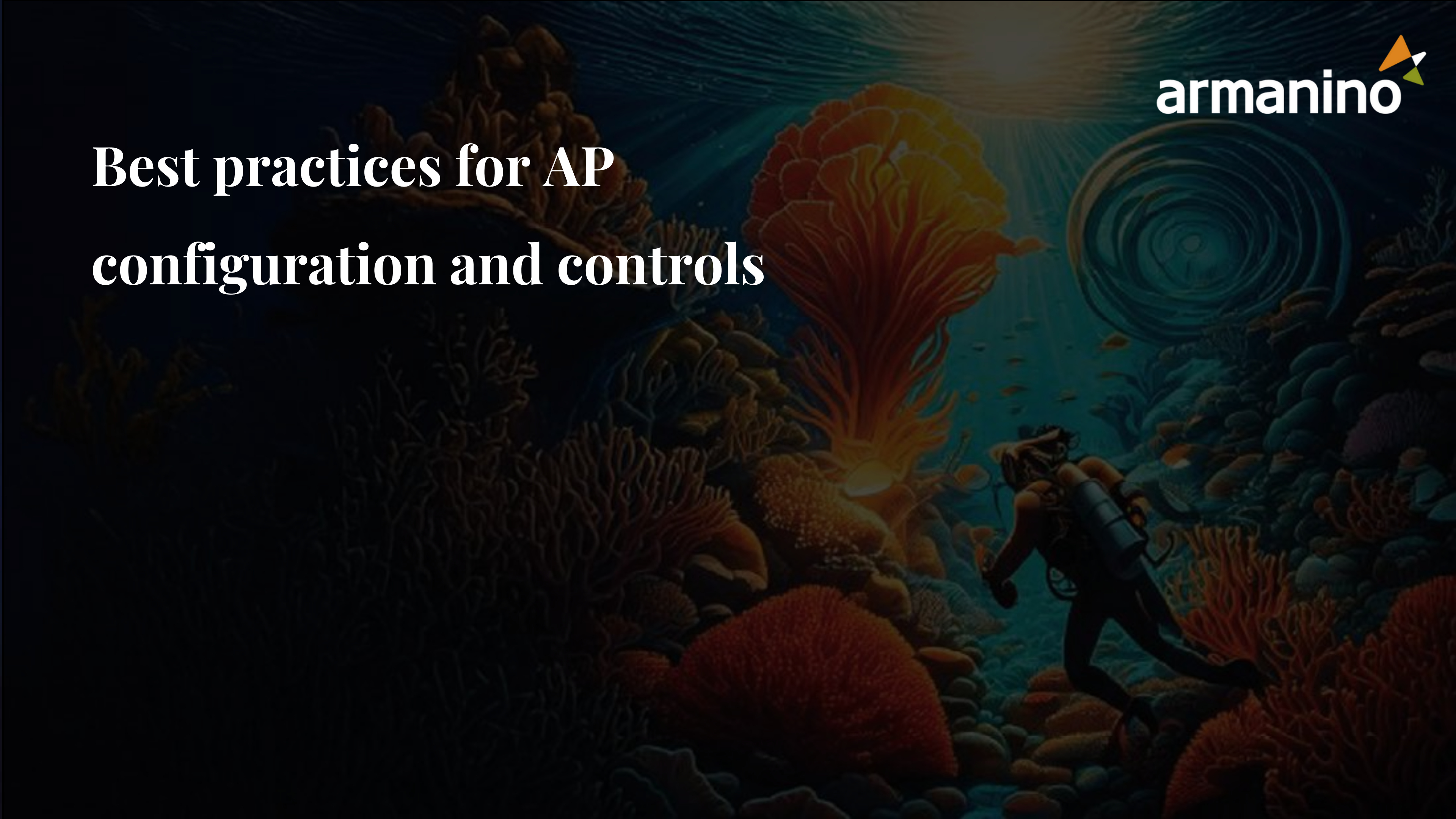


## Additional Considerations

- **Additional Prompts**
  - Including additional prompts allows for the user running the report to set the filters for Locations, vendors, AP Account, etc.
- **Additional Columns types**
  - Custom fields associated with the reporting object can be selected for reporting and used for filters.
  - Select records have drill down fields available and when included in reporting allow for further review in Intacct.
- **Summary vs Detail**
  - Utilizing the duplication feature, a version of this report could be built with additional line level detail columns and formatted to show details when run for further drill down.



# Best practices for AP configuration and controls





# Control highlights



- 1 Disallow direct posting
- 2 Payment dates must be greater than bill date
- 3 Utilizing Smart Rules to add controls
- 4 Closing books
- 5 AP Approvals enabled

Active

☒ Disallow direct posting

currency bills

☒ Payment dates must be greater than their bill dates

☐ Include secondary email contacts in automatic

Bill date 05/31/2025 is more than 30 days in the future. Please ensure the correct date is entered before proceeding. S

Repeat your action to ignore the warning.

## Close AP subledger

Your Accounts Payable summaries were closed.

Entity or entity group

100--USA 1

Close subledger from

04/01/2025

To the end of period

Select period

### Bill approval settings

- ☒ Enable bill approval
- ☐ Email notifications ?

Approval policies

[Manage](#)

### Payment approval settings

- ☒ Enable AP payments approval

Value approval levels

# Controls and configuration



## Utilizing Smart Rules to add controls

### Smart rules

☐ Include inactive [Clear all filters](#)

Smart rule ID
Restrict
<a href="#">Edit</a> <a href="#">View</a>
RESTRICT_FUTURE_BILLDATE

Condition \*

{!APBILL.WHENCREATED!} <= futuredate(30,'day')

Not

Error message \*

Bill date {!APBILL.WHENCREATED!} is more than 30 days in the future. Please ensure the correct date is entered before proceeding.

Bill date 05/31/2025 is more than 30 days in the future. Please ensure the correct date is entered before proceeding. Smart rule RESTRICT\_FUTURE\_BILLDATE was violated

Repeat your action to ignore the warning.

#### Transaction History

Global Properties Inc. (20002)  
Vendor balance: [View due](#)

Bill date	Due date	Bill total	Amount paid	Amount due	DRAFT
05/31/2025	06/30/2025	100.00 USD	0.00 USD	100.00 USD	

Date \*

05/31/2025

Vendor \*

20002--Global Properties Inc.

GL posting date

04/08/2025

Pay to

Brown, Noah

Return to

Brown, Noah



# Controls and configuration

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## Other considerations

- **AP Account Overrides**
  - Allowing AP Account overrides may require you to compile multiple GL accounts when balancing the subledger to the GL
- **User permissions**
  - Ensuring your team has proper permissions can prevent accidents from happening
- **Bill/Payment reversals**
  - Bills/Payments reversed/voided in the wrong period can cause your subledger to be off from your GL
- **Bills submitted but not confirmed/approved**
  - If a bill has been submitted for check payment, it will not appear on the GL until the check has been confirmed
- **Vendor approvals**
  - Ensuring that only approved vendors are entered/modified can reduce risk
- **Back-dated GL Posting Date**
  - Bill with a back-dated GL Posting may cause your GL to be over/under stated in a prior period

# Quest Conclusion

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01

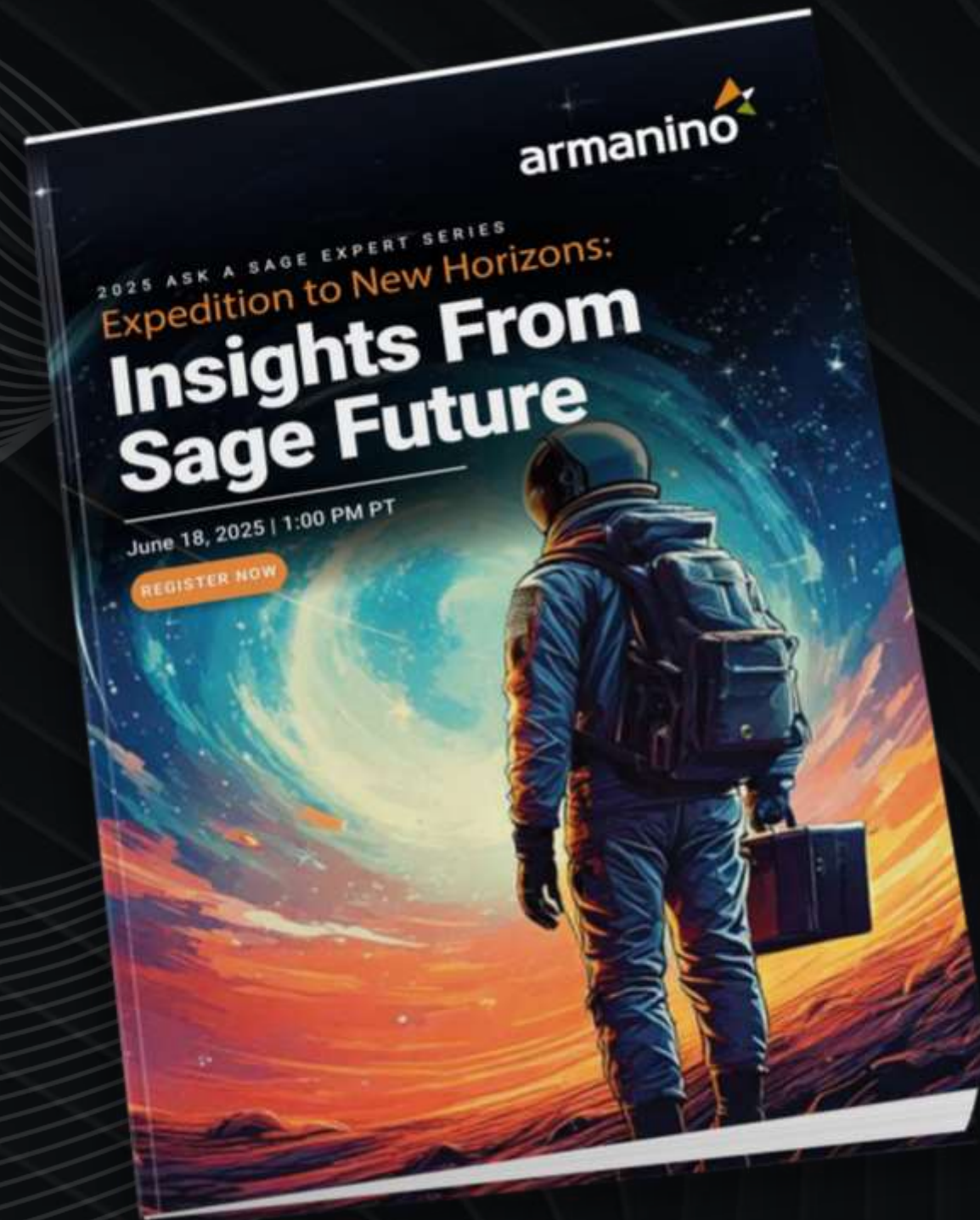
Discovered how to find  
variances between the AP  
subledger & GL

02

Found methods to efficiently  
track and account for  
variations between the AP  
subledger and GL

03

Reviewed controls and best  
practices to put in place to  
prevent future variances



2025 ASK A SAGE EXPERT SERIES

*Expedition to New Horizons:*

# Insights from Sage Future



# Thank You

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# Armanino Operates in an Alternative Practice Structure:

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